

**∴ HOO-HOO JEWELRY ∴**

Number	ARTICLE	Price	Number	ARTICLE	Price	Number	ARTICLE	Price
1.	Hoo-Hoo Pennant	\$0.99	8.	Hoo-Hoo Large Lapel Button	\$2.00	16.	Oriental Cloister Lapel Button	\$ 5.00
2.	Hoo-Hoo Sofa Pillow	3.00	9.	Hoo-Hoo (Large) Cuff Buttons	6.00	17.	Hoo-Hoo (Chased Band) Ring	9.00
3.	Hoo-Hoo Watch Charm	7.50	10.	Hoo-Hoo Grip Tag	.99	18.	Hoo-Hoo (Chased Band) Ring	8.00
4.	Hoo-Hoo Crescent Brooch	7.50	11.	Hoo-Hoo Souvenir Spoon	2.50	19.	Hoo-Hoo (Engraved) Cuff Button	8.00
5.	Hoo-Hoo Ladies' Stick Pin	1.60	12.	Hoo-Hoo Clover Leaf Brooch	10.00	20.	Hoo-Hoo (Wire) Cuff Button	10.00
6.	Hoo-Hoo (Small) Cuff Buttons	5.00	13.	Hoo-Hoo Horse Shoe Brooch	5.50	21.	Hoo-Hoo (Bar Plain Band) Ring	11.00
7.	Hoo-Hoo Official Lapel Button	1.60	14.	Hoo-Hoo Bar Brooch	4.00	22.	Hoo-Hoo (Oval) Cuff Button	12.00
			15.	Hoo-Hoo Wishbone Brooch	5.00			

ALL OF THE ABOVE WARRANTED TO GIVE SATISFACTION AND WORTH THE PRICE  
 None of this Hoo-Hoo jewelry will be sold to other than members in good standing, and only for cash. It is handled for the accommodation of our members and the good of the Order. None of it will be sold without the buyer's number engraved thereon.

Address all Orders to **W. M. STEPHENSON, Scrivener** 1219 Wright Building St. Louis, Mo.

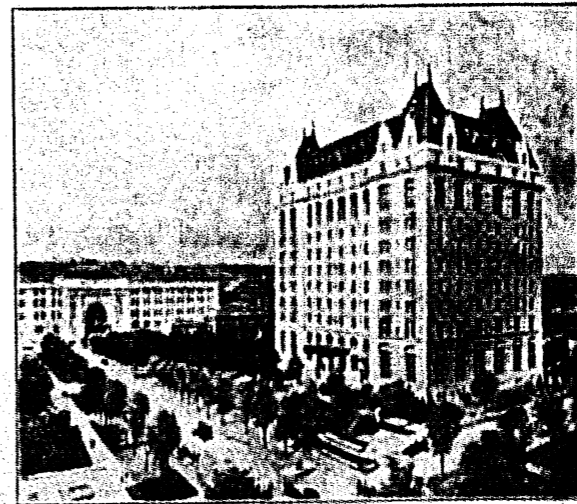
HEALTH

**THE BULLETIN**

VOL. XX

ST. LOUIS, MO., JUNE 9, 1914

No. 220



THE NEW FORT GARRY HOTEL, WINNIPEG

HEADQUARTERS FOR  
**The Twenty-Third Annual**

MEET WITH US IN  
**WINNIPEG**

The Gateway City to the  
 Last Best West

**A MONTHLY JOURNAL DEVOTED TO HOO-HOO**

CO-OPERATION

HAPPINESS

HAPPINESS

OFFICERS OF THE ORDER

THE SUPREME NINE

SNARK OF THE UNIVERSE—John Henry Kirby (1738), Kirby Lumber Co., First National Bank Bldg., Houston, Texas.
BESKOR HOO-HOO—Emerson D. Tamm (1870), Tarrabell-Mc-

THE JURISDICTIONS

JURISDICTION NO. 1—Under the Snark of the Universe (Kirby) the following: Arkansas, Kansas, Louisiana, Mexico, New Mexico, Oklahoma and Texas.
JURISDICTION NO. 2—Under the Junior Hoo-Hoo (Tennant) the following: Canada, Iowa, Minnesota, Nebraska, North Dakota, South Dakota and all foreign countries except Mexico.

THE HOUSE OF ANCIENTS

CHAR. H. McABER (1) (Deceased).
H. A. JOHNSON (2) Lumber World Bldg., Chicago, Ill.
J. F. DEFEWACCI (3) (Deceased).
H. H. BERNWAY (10), The El Paso Lumber Co., Colorado Springs, Colo.

OSIRIAN CLOISTER

HIGH PRIEST OF OSIRIS (Chief Priest)—Frank W. Troner (1835), Troner Bros., 116 Market St., San Francisco, Cal.
HIGH PRIEST OF PTAH—Daniel W. Richardson (1872), Gold-wood Lumber Co., Denver, Colo.

VICEGERENT SNARKS

ALABAMA—(Northern District)—E. M. Nash (26596), Nash & Adair, Wholesale Lumber, Decatur, Ala.
ALABAMA—(Central District)—W. A. Hammond (9752), Sales Manager, Ames Lumber & Coal Co., Birmingham, Ala.

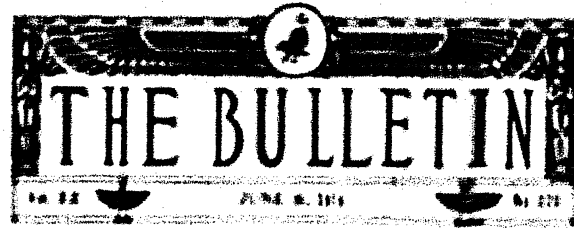
CALIFORNIA—(Central District)—Lucius Leslie Long (1826), Long Lumber Co., 1 Drumm St., San Francisco, Cal.
CALIFORNIA—(Sacramento Valley District)—Harry Edmund Officer (1815), California Representative of Dast & Russell, Portland, Ore., Box 77, Sacramento, Cal.
CALIFORNIA—(Southern District)—Ebert A. Goodrich, E. K. Wood Lumber Co., 419 Trust & Savings Bldg., Los Angeles, Cal.

WHO ARE ELIGIBLE

Article III of Constitution:
Section 1. Active membership.—The membership in this Order shall be limited to white male persons of full age of twenty-one (21) years, of good moral character, who possess one or more of the following seven qualifications: Lumbermen, Foresters, Officers of Lumber Associations, Officers or Representatives of Lumber Insurance Companies, Newspaper Men, Railroad Men, Sawmill Machinery and Supply Men, and so definitely shall the list of qualification be drawn in each class that the occupation under which persons apply for membership shall be their main or principal occupation, and it shall be the business of the person recognized in the community in which he resides as his principal vocation.

NEW MEXICO—Geo. W. Frengor, Bascom-French Co., Las Cruces, New Mexico.
NEW YORK—(Eastern District)—Charles James Kammer (1811), Lewis Thompson & Co., Ryker & Steinway Aves., Astoria, N. Y.
NEW YORK—(Western District)—John Archdeacon Murphy (1806), Marine Bank Bldg., Buffalo, N. Y.

DUES FOR 1914
At 9:09 on September 9, 1913, dues became payable for 1914. The Hoo-Hoo year begins and ends on Sept. 9. Look up your cards, and if you find that you have not paid 1914 dues, send \$1.65 to the Scrivenoter at once.



Published Monthly by the Concatenated Order of Hoo-Hoo, 1111 Wright Building, Chicago, Illinois.

**WILLIAM M. STEPHENS** (C.O.C.), Editor

**THINK TO MEMBERS**

One Year \$1.00 Six Months .50 Single Copies 10 Cents

ADVERTISING RATES FURNISHED ON REQUEST.

THE BULLETIN is printed on the best of each month. News items are to be sent to the Editor in care of the Editor.

Copy for the advertisement and change of address should be sent to the office of the Editor, 1111 Wright Building, Chicago, Ill.

Entered as Second-Class Matter, March 10, 1914, Post Office at Chicago, Ill., under No. 1111.

THE BULLETIN is the official journal of the Concatenated Order of Hoo-Hoo.

Address all communications to THE BULLETIN to  
**W. M. STEPHENS, Editor**  
1111 Wright Building  
Chicago, Ill.

**LOYALTY**

**L**OYALTY is one of the greatest of virtues. It is of the highest importance that as a member of Hoo-Hoo you should think favorably of it yourself and that you should never lose an opportunity to advance its welfare. It is only when there is this spirit of loyalty manifested on the part of all the officers and members that the best results will follow. The member who merely passively pays his dues is not doing his full duty to the Order.

A live-wire Hoo-Hoo is one that is always looking out for the best interests of the Order, and willing and ready to do his full share of the work necessary for success.

He who wants to do a great deal of good at once will never do any. It is the member who is always and at all times doing his best for the improvement and betterment of the Order that accomplishes the desired results.

The way every member can help is to see, first, that his own dues are paid promptly; second, to use his best endeavors to see that all members he meets keep their dues paid up; third, to secure the application of every eligible man he knows and see that he is initiated at the first Concatenation possible; fourth, always do your duty as a member of Hoo-Hoo towards the Order and your fellow members, and if you find one who is not doing this endeavor to show him the error of his ways and if unsuccessful report him to the Scrivenor, so that the Supreme Nine can take proper action. We want no man as a member of the Order unless he is worthy.

Do your duty and Hoo-Hoo will live and prosper and will be greater than ever.

**CONFIDENCE**

What is needed in the lumber trade, as well as in all trades, is more confidence in one another. Without confidence there is confusion and with confidence there is success.

You cannot have confidence in a man you do not know. The purpose of the Concatenated Order of Hoo-Hoo is to cultivate good-fellowship and promote confidence, honorable business dealings and high business integrity in the lumber trade; to discourage petty jealousies and misrepresentations and to encourage a "SQUARE DEAL" between members and all branches of the lumber industry, and to secure for all Health, Happiness and Long Life.

The Concatenated Order of Hoo-Hoo stands as the exponent of the lumber industry, and is certainly worthy of the hearty

support of every representative man engaged in the lumber industry.

What is needed today in the lumbermen to get together is fraternal spirit and to learn to know each other better. If we will do these we will all be better men and will gain by the friendships made in this way. It will do more of us any harm to mix up a little more than we have been doing with the men engaged with us in the lumber trade, and we will do many of us a lot of good to get out and learn to know our fellow lumbermen.

**THE FOREST PRODUCTS EXPOSITION**

The Forest Products Exposition, Chicago, April 30-May 9 and New York, May 20-30, is now a matter of history.

While all expected that the Exposition would prove successful we are sure we were not in stating that all our paper columns in connection with it, finally exceeded.

The attendance at Chicago and New York was satisfactory and proves that the people, especially the architects, contractors and engineers, were interested in this great lumber exhibit. THE BULLETIN believes that these Expositions are necessary and that they will prove highly beneficial to the entire lumber industry, and we wish to see them continued and would like to see them held annually.

Twenty-one who was connected in any way with the Forest Products Exposition should feel honored and proud of the great success of the first Exposition, and we are sure that if the lumbermen will continue and hold these exhibitions annually that each succeeding one will prove more successful than the last.

An exhibition of the Forest Products, such as this, was badly needed, and we believe that there is today a better understanding of the lumber industry than before.

**PAYMENT OF DUES**

The Scrivenor wishes to call the attention of members to the importance of paying their dues promptly.

We must have money to successfully conduct the affairs of Hoo-Hoo, and the only revenue we have for this purpose is from the collection of dues from our members.

The amount of dues are small, and we feel satisfied that the non-payment of dues promptly is more an oversight than anything else.

The non-payment of dues, however, handicaps us in our work, and costs us considerable extra expense in having to mail extra notices, etc.

Now, if you have not as yet received your 1914 card, be SURE and mail your remittance TODAY to the Scrivenor.

**ADVERTISING IN THE BULLETIN**

Announcement will be made in the July issue of THE BULLETIN of the selection of an advertising manager to take charge of our advertising department.

We expect to make this department a live issue, and we earnestly solicit your co-operation and assistance.

THE BULLETIN has a large circulation and reaches the right parties, and will prove a valuable advertising medium.

Hoo-Hoo stands for the lumber industry and THE BULLETIN will carry NO advertisement of any substitute for WOOD.

We solicit a share of your advertising, believing that your advertisement in THE BULLETIN will prove of value to you.

**CONCATENATIONS**

There should be many Concatenations held before the Annual on September 9, and the Scrivenor, on behalf of the Supreme Nine, urges all Vicegerent Snarks to see that a Concatenation is held in their district before September 9.

This is an important matter. It is hard to hold the interest

and enthusiasm of the members unless frequent meetings are held, and we want to urge as strongly as possible the advisability of our Vicegerent Snarks holding frequent meetings. Every Vicegerent Snark should hold at least four Concatenations a year, this in order to bring the members closer together and to secure a better understanding between the members.

It is the duty of every member to give his Vicegerent Snark his active support and assistance. Hoo-Hoo is in our main Order, it is OUR Order and all of us must do our share of the work.

All Vicegerent Snarks are requested to write the Scrivenor at once, and advise him what the conditions and prospects are in his district.

The Concatenated Order of Hoo-Hoo stands as the exponent of the lumber industry, and it is your duty as a member of the Order to advance in every possible way the interests of the lumber business.

**TWENTY THIRD ANNUAL**

We wish to call the attention of members to the Twenty-third Annual, to be held in Winnipeg, on September 9, and to urge that YOU attend.

The Scrivenor wishes all who expect to attend the annual will advise him at once, so that proper arrangements can be made for special train service. As stated in our May issue the Scrivenor expects to make arrangements for a special train from Chicago to Winnipeg for the Annual and will make definite announcement of what arrangements are made shortly. It is the present intention to arrange for special train to leave Chicago, Sunday evening, September 6, arriving at St. Paul-Minneapolis, Monday morning, September 7th; spend Monday in St. Paul and Minneapolis, visiting points of interest; leave Minneapolis Monday evening and arrive at Winnipeg, Tuesday morning September 8th, Osirian Cloister Day.

The Scrivenor will welcome suggestions as to any change in the above outlined plan. Write us if you will be one of our happy band on this trip.

In order to secure special train service it will be necessary to guarantee a certain number of people, and your Scrivenor must know as early as possible just who is going in order to make the proper arrangements for your comfort.

Let us make this a record-breaker of a special train and in this way advertise the lumber and allied industries as never before.

At no time within its history have conditions in the lumber trade called so markedly for a national organization, and Hoo-Hoo can and will meet this call, and you should make every effort to be present at this meeting and help guide the future of Hoo-Hoo, so that it will prove the success we all want it to be. The Order needs and deserves the active support of all the lumber interests and representative lumbermen are requested to attend and give us the benefit of their counsel and advice.

Winnipeg wants you and you want to see the beautiful city of Winnipeg and the wonderful country to the north of us.

It is your duty as a loyal Hoo-Hoo to attend the Annual if possible to do so, and we urge you this year to make a special effort to be with us. YOU WILL ALWAYS REMEMBER YOUR VISIT TO WINNIPEG WITH PROFIT AND PLEASURE.

**THE DAWN OF BRIGHTER DAYS**

THE BULLETIN is pleased to state that at last the tide has turned and that conditions in the lumber trade generally are better and that the outlook for the future is indeed bright and that we believe that trade conditions from now on will show a marked improvement.

This is indeed good news and the optimistic feeling in the lumber trade is a good indication of better days.

For the past sixteen months conditions have been very unsatisfactory in the lumber trade, but we feel that the tide has

at last turned and that from now on we will enjoy better business conditions.

**THE HANDBOOK**

The Scrivenor is glad to be able to make definite announcement that the handbook will be ready for distribution within thirty or forty days.

We are working on this just as hard and as fast as possible, and will get it out at the earliest possible date.

There has been a greater delay in getting this book out than expected, one of the principal reasons being the cost of the book, and the lack of funds to pay for it; however, we have been able to make arrangements that will enable us to get this book out at once. We know that this will be good news to our good, faithful members, and we feel sure that it will create renewed interest and enthusiasm.

Now all together for a bigger and better Order.

Not only PAY YOUR DUES, but get every member you know TO DO THE SAME.

If you know a member who has lapsed his membership, get him to reinitiate at once and help us to make Hoo-Hoo a greater success than ever.

The Concatenated Order of Hoo-Hoo is needed by the lumber industry and the greater the success of Hoo-Hoo the greater will be the success of the lumber trade.

ARE YOU WITH US?



**ONE OF THE DAYS**

Say, Let's forget it. Let's put it aside. Life is so large and the world is so wide, Days are so short and there's so much to do, What if it was false—there's so much that's true. Say, Let's forget it. Let's brush it away Now and forever—so what do you say? All of the bitter words said shall be praise One of these days.

Say, Let's forgive it. Let's wipe off the slate. Find something better to cherish than hate, There's so much good in the world that we've had, Let's strike a balance and cross off the bad, Say, Let's forgive it, whatever it be; Let's not be slaves, when we ought to be free, We shall be walking in sunshiny ways One of these days.

Say, Let's not mind it. Let's smile it away. Bring not a withered rose from yesterday; Flowers are so fresh by the wayside and wood, Sorrows are blessings but half understood; Say, Let's not mind it, however it seems; Hope is so sweet and holds so many dreams, All of the near fields with blossoms shall blaze One of these days.

Say, Let's not take it so sorely to heart; Hates may be friendships just drifted apart; Failures be genius not quite understood; We could all help folk so much if we would. Say, Let's get closer to somebody's side, See what his dreams are and know how he tried; Learn if our scoldings won't give way to praise One of these days.

Say, Let's not wither. Let's branch out and rise. Out of the byways and nearer the skies; Let's spread some shade that's refreshing and deep, Where some tired traveler may lie down and sleep. Say, Let's not tarry. Let's do it right now, So much to do if we just find out how. We may not be here to help folks or praise One of these days.

—J. W. FOLEY.



**PROSPECTIVE  
CONCATENATIONS**



**FUTURE CONCATENATIONS.**

**T**HE Supreme Nine earnestly requests that all Vicegerent Snarks make a special effort to hold a Concatenation in their district before the close of the Hoo-Hoo year, September 9, 1914.

The conditions existing in the lumber trade for the past twelve months have not been what they should, and this has of course reacted on the success of the Order. However, the tide has turned in the lumber trade and we are now facing the dawn of a brighter day, and the prospects are indeed bright for good business conditions from now on and this will make possible the holding of many Concatenations between now and September 9.

Your Supreme Nine are anxious to make this year's record one of the best in the history of the Order, and therefore asks that every loyal Hoo-Hoo put his shoulder to the wheel and give to the Vicegerent Snark of his district his hearty cooperation and support. Get in touch with your Vicegerent Snark at once and see that arrangements are made at once for holding a Concatenation. See that your district makes a good showing in the annual report this year.

There are several districts where no Concatenations have as yet been held this year, and YOU are urged to see that ONE is held before the annual, so that YOUR district will have a good record.

THE BULLETIN urges all Vicegerent Snarks to see that arrangements are made AT ONCE to hold a Concatenation before September 9.

ARE YOU A LIVE ONE?

**OMAHA, NEBRASKA**

Vicegerent Snark Harry B. Huston, Nebraska, Omaha, Neb., advises that he found it advisable to postpone Concatenation that he intended to hold in Omaha, Neb., on June 19th to a later date. Definite date will be announced later.

**HUTCHINSON, KANSAS**

Vicegerent Snark Howard C. Wilson, Southeastern District Kansas, Hutchinson, Kansas, has announced that a Concatenation will be held in Hutchinson, Kansas, on June 26, 1914.

This will be the first Concatenation held in Kansas in some time, and Brother Wilson is anxious to make this as successful as possible, and all Hoo-Hoo of Kansas are requested to give Brother Wilson their loyal and hearty support.

**SHREVEPORT, LOUISIANA**

June 27, 1914.

Vicegerent Snark J. Donner, Northern District Louisiana, Shreveport, La., is going to hold a Concatenation at Shreveport, La., on June 27, 1914.

This promises to be one of the most successful Concatenations ever held in Louisiana. Brother Donner has the active hearty support and co-operation of all the Hoo-Hoo in his district, and is making great preparations for the meeting.

Be sure and attend this Concatenation and assist Brother Donner to make it a cracker-jack.

**ASHEVILLE, NORTH CAROLINA**

July 3, 1914.

Vicegerent Snark Geo. A. Murray, Western District North Carolina, Asheville, N. C., has announced July 3, 1914, as date for his Concatenation.

Brother Murray has mailed following letter to all members in his district:

CONCATENATED ORDER OF HOO-HOO.  
Office of Vicegerent Snark for the State of North Carolina,  
Western District,  
Asheville, N. C., June 8th, 1914.

Dear Brother Hoo-Hoo:  
Please note that on Friday, July 3rd, you are supposed to be on hand to take part in the Concatenation to be held at a place to be specified later, to which you and all Hoo-Hoo are cordially invited, and are expected to participate and co-operate with your Vicegerent Snark in making the meeting a success.

Bring your membership card and wear your button, and please tell the other boys to do the same.

TO THOSE WHO HAVE NOT ATTENDED THE LAST MEETING OR TWO, I want to specially ask that you attend this meeting; it is worth while. Hoo-Hoo is growing, and is going to keep on growing, and you will be glad you are one some of these days; 25,000 have joined this Order since I have.

There never was a time but what one man, or set of men, could not be a help in some way to another. Hoo-Hoo are made up of a class of men who can always be a help in some way or somehow.

We have in this section a good following; we want to make it larger.

We want good men to join, and we particularly want the good men who already belong to lend their presence to this meeting, which will be appreciated and enjoyed by all.

Fraternally yours,

GEO. A. MURRAY,

Vicegerent Snark.

All members are requested to get in touch with Brother Murray and give him their loyal and hearty co-operation.

**BEAUMONT, TEXAS**

July 4, 1914.

Vicegerent Snark W. A. Nichols, Southern District Texas, Beaumont, Texas, has announced that he will hold a Concatenation at Beaumont, Texas, on July 4, 1914.

Brother Nichols advises that the prospects are bright for a mighty fine time, and that he expects a large attendance of members, and that they will have a good class of "kittens" to put through the onion bed.

Brother Nichols has advertised this Concatenation widely and all members are requested to get in line and assist Brother Nichols in making this Concatenation a great success.

**VICKSBURG, MISSISSIPPI**

July 15, 1914.

Vicegerent Snark A. J. Craig, Vicksburg, Miss., will hold a Concatenation at Vicksburg, Miss., on July 15, 1914, and has sent out the following invitation to all:

We'll have here on July 15th next, a big Concatenation; And ask that you consider this a cordial invitation. If you've never had the pleasure of our mild initiation, We will strive to put you thru so as to earn your admiration. If you are a full-fledged cat accept our friendly salutation, Come be with us on the 15th, and we'll furnish provocation. For a time you'll call quite worthy of whole-souled participation. As we hope to make one night serve for a full two weeks' vacation.

**SEATTLE, WASHINGTON**

Vicegerent Snark E. L. Fairbanks, Western District Washington, Seattle, Wash., will hold a Concatenation at Seattle, Wash., during Potlatch Week in July. Date and full particulars will be announced later.

Brother Fairbanks and the Hoo-Hoo of Seattle intend to make this Concatenation a great success in every way and as the Seattle Hoo-Hoo have always made good it is certain that this Concatenation will be one of the most successful ever held.

All Washington Hoo-Hoo are earnestly requested to get in touch with Brother Fairbanks and to give him their loyal and hearty support.

**BUFFALO, NEW YORK**

August 11, 1914.

Vicegerent Snark John A. Murphy, Western District New York, Buffalo, N. Y., has announced a Concatenation to be held in Buffalo, N. Y., on August 11, 1914.

Concatenation will be followed next day by the annual outing of the Buffalo Hoo-Hoo down the river. Brother Murphy advises that he will have four teams working for the success of the Concatenation and outing representing the wholesalers

the retailers, the woodworkers and the transportation interests. The boat has already been engaged and all are looking forward to a most delightful good time.

Get in touch with Brother Murphy and line up with one of the committees and do your share.

**EDMONTON, ALBERTA**

Vicegerent Snark A. J. Macdonald, Northern District of Alberta, Edmonton, Alta., will hold a Concatenation at Edmonton, Alta., the first part of August.

Definite date will be announced in the July issue of THE BULLETIN.

Brother Macdonald advises that he expects a large attendance of members and that the outlook for "kittens" is very bright.

All Hoo-Hoo of Alberta are requested to get in touch with Brother Macdonald, and to give him their hearty co-operation and support.

Look out for reports of this Concatenation, it will be great.

**TORONTO, ONTARIO**

Vicegerent Snark R. H. Webb, Eastern District Ontario, Toronto, Ont., advises that he will hold a Concatenation at Toronto, some time in August or first of September, prior to the annual. Brother Webb writes that he is meeting with great success and that he expects this Concatenation to be the equal of any ever held in Canada. The Ontario Hoo-Hoo do not intend to permit the Western Canadian Hoo-Hoo to out do them in holding successful Concatenations.

The Ontario Hoo-Hoo appreciate the great value of Hoo-Hoo to the lumber trade, and we feel sure that Brother Webb will surprise us all with the success of his Concatenation.

All Ontario Hoo-Hoo are urged to get in touch with Brother Webb at once and give him the benefit of their loyal and hearty co-operation.

Date of Concatenation will be announced later.

**ARIZONA**

Vicegerent Snark C. S. Scott, Arizona, Phoenix, Arizona, advises that he will hold a Concatenation at Flagstaff, Arizona, in August. Date will be announced later.

All Arizona Hoo-Hoo are requested to get in touch with Brother Scott, and to give him their loyal and hearty support.

**WASHINGTON, D. C.**

Vicegerent Snark Orlando H. Smith, District of Columbia, Washington, D. C., advises that he will hold a Concatenation in Washington before the annual meeting, September 9, 1914. Date will be announced later.

**MARLINTON, WEST VIRGINIA**

Vicegerent Snark J. M. Paris, Northwestern District West Virginia, Marlinton, W. Va., advises that he will hold another Concatenation at Marlinton, W. Va., some time in August. Date will be announced later.

**CHICAGO, ILLINOIS**

Vicegerent Snark Harry B. Darlington, Northern District Illinois, Chicago, Ill., advises that he will hold another Concatenation in Chicago before the annual. Date will be announced later.

**INDIANAPOLIS, INDIANA**

Vicegerent Snark H. A. Knapp, Northern District Indiana, Indianapolis, Ind., advises he will hold a Concatenation in Indianapolis before the annual. Date will be announced later.

**BIRMINGHAM, ALABAMA**

Vicegerent Snark W. A. Hammond, Central District Alabama, Birmingham, Ala., will hold Concatenation at Birmingham, Ala., before the annual. All Alabama Hoo-Hoo are

requested to get in touch with Brother Hammond, and give him their support and co-operation.

**SAN FRANCISCO, CALIFORNIA**

Vicegerent Snark L. L. Long, Central District California, San Francisco, Cal., will hold a Concatenation in San Francisco, Cal., before the annual. As San Francisco is anxious to secure the 1915 annual, this Concatenation will be a great gathering of the California Hoo-Hoo and will be a great success in every way. At this Concatenation they will also endeavor to get a large number of members to attend the 1914 annual at Winnipeg.

**DAVENPORT, IOWA**

Vicegerent Snark H. C. Spengler, Northern Iowa, Cedar Rapids, Iowa, is working up plans to hold a Concatenation at Davenport, Iowa, prior to the annual. Date will be announced later.

**NEW ORLEANS, LOUISIANA**

Edward Swartz, Vicegerent Snark, Eastern District Louisiana, New Orleans, La., will hold Concatenation at New Orleans, La., before September 9, 1914. Date will be announced later.

**BALTIMORE, MARYLAND**

Vicegerent Snark George R. Johnson, Eastern District Maryland, Baltimore, Md., is working up a Concatenation to be held in Baltimore shortly.

**CORINTH, MISSISSIPPI**

Vicegerent Snark M. M. Elledge, Northern District Mississippi, Corinth, Miss., is working on plans to hold Concatenations at Corinth and Tupelo, Miss., before the annual. Dates will be given later.

**FARGO, NORTH DAKOTA**

Vicegerent Snark Harry T. Alsop, North Dakota, Fargo, N. D., is working up Concatenation to be held in Fargo, before the annual.

**MEDFORD, OREGON**

Vicegerent Snark A. N. Hilderbrand, Medford District, Oregon, Medford, Ore., will hold Concatenation in Medford at an early date.

**NOTICE.**

IF THERE IS NO ANNOUNCEMENT OF A CONCATENATION TO BE HELD IN YOUR DISTRICT BEFORE SEPTEMBER 9, TAKE UP WITH YOUR VICEGERENT SNARK AND FIND OUT WHY.

DO THIS NOW.  
GET IN LINE.



**WEDDING BELLS**



**AYERS-LANE.**

Mr. and Mrs. A. A. Lane, Ruston, La., have announced the marriage of their daughter, Gussie, to Robert W. Ayers, June the eighth. Mr. Ayers is a traveling salesman and found "Miss Gussie" serving the Huie-Hodge Lumber Company of Hodge, La., as stenographer; their first meeting was brought about by a wreck on the railroad, and there is quite a bit of romance attached to their courtship. The happy couple have gone to St. Louis to visit the parents of the groom, and will return to Ruston, La., about June the first.

THE BULLETIN wishes them Health, Happiness and Long Life.



## TWENTY-THIRD ANNUAL

Winnipeg, Manitoba, September 9, 1914



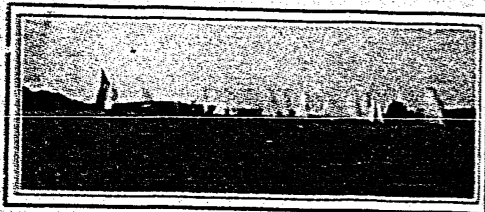
IF YOU ARE IN ANY WAY INTERESTED IN THE LUMBER INDUSTRY YOU SHOULD ATTEND THE LUMBERMEN'S GATHERING TO BE HELD IN WINNIPEG, SEPTEMBER 8 TO 12, 1914, IN CONNECTION WITH THE TWENTY-THIRD ANNUAL MEETING OF THE CONCATENATED ORDER OF HOO-HOO

### TAKE YOUR SUMMER HOLIDAY IN SEPTEMBER

The Hoo-Hoo (as Well as the Ducks, Geese and Moose) go North in September

FROM all accounts there will be a record number of Hoo-Hoo in Winnipeg from September 7th to 13th. Nearly everyone is arranging his holidays so as to be in the Canadian Gateway City at that time. For side trips there will be a choice of three or four summer resorts, all near Winnipeg, including Minaki, Fort Frances, Keewatin and Kenora.

When the men get through with the business part of the Lumbermen's Meeting it is proposed that the members shall partake of all the charms the country affords, and naturally, when Indian summer is in the wind, the place that calls most to all men is the spot where a tent can be pitched, the campfire lit, alongside of some clear watered lake where the trees nestle down close to the water's edge.



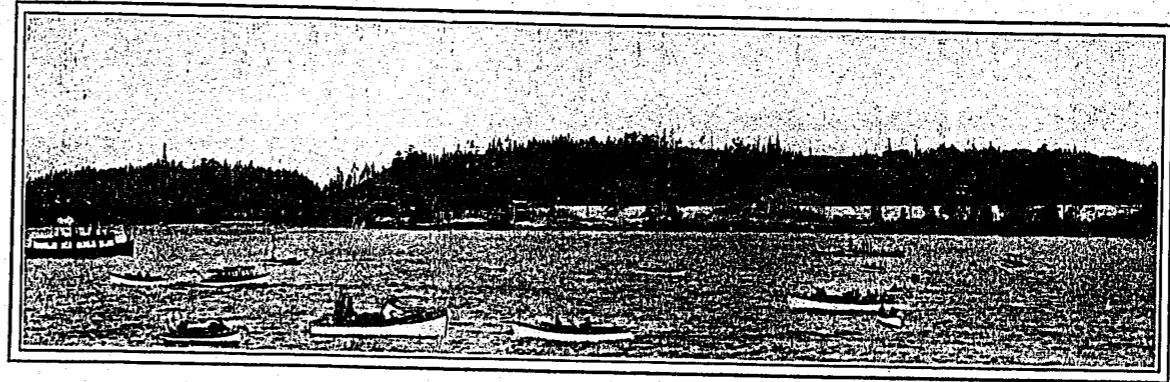
Scene at the Lake of the Woods, Canada, the Northern Summer Resort

One of the points which will be visited by the Hoo-Hoo will be the Lake of the Woods, which lies just east of Winnipeg. This is well known as one of the most beautiful summer resorts of the Canadian West, and is visited very largely by people from Winnipeg and other western cities. The towns of Kenora and Keewatin are situated just where the lake takes its emptying course into the Winnipeg River; both of these towns are well known as much in connection with sport and industrial features as the premier outing and hunting spots. It is however, as summer resorts that they chiefly appeal to the summer visitor. The lake has an estimated area of 8,000 square miles, on which are scattered from end to end thousands of islands clad in the verdure that nature showers on all her favorites.

With respect to the industrial features the two big lumber companies operating at Kenora are responsible for the big cut of lumber cleared off the lake every year. The cut of lumber averages from fifteen to forty million feet of lumber from the two mills, the Rat Portage Lumber Co. and the Keewatin Lumber Co., Ltd., who have also one of the largest tie mills in the world. Besides these large mills which each employs from 225 to 300 men in the mills every summer, a large body of men are employed on the lake driving logs in the summer and taking out the logs in the winter; both of these companies have steamers for the towing work.

It is difficult to conceive of a locality the center of more striking features befitting it as a place of rest and recreation than Keewatin and Kenora in the Lake of the Woods district at any time of the year from June to November.

Nature has provided wonderful scenery in the water courses and variegated islands of the Lake of the Woods. Numerous varieties of fish abound in the waters of the larger and inland



View of the Lake of the Woods taken from Kenora, showing the beautiful Northern summer resort, near Winnipeg.

Jakes. Among the natural denizens of our waters are to be found muskellunge ranging in weight from forty to fifty pounds; a splendid, vigorous line of lake trout with rich pink flesh weighing from eighteen to thirty pounds; each of the species may be readily taken by the angler. In addition, black bass and speckled trout are met with in the inland lakes.

The attractions of the district from the big game standpoint are second to none on the American Continent. Guides may be procured who will undertake to guarantee their patrons a moose head, caribou and red deer, and that within a reasonable length of time. Although this feature of the district has not been given publicity, there are several lodges established by hunters from the United States; one party of sportsmen headed by Oklahoma bankers counted sixty-two moose and forty odd red deer in a season of fourteen days' hunting. Their enthusiasm is sufficient, we think, to draw huntsmen from all parts of the world.

The island scenery of the Lake of the Woods is so enchanting that even the snows of midwinter cannot deprive it of its beauty; the safe water courses for canoeing and the more extensive ones especially adapted to sailing cannot be excelled in any part of the world, and a trip from Keewatin or Kenora to Fort Frances over the Lake of the Woods and Rainy River is one to be remembered throughout one's life, as thousands who have taken it will testify.

For the summer visitor it is recommended that he arrive at Kenora or Keewatin, by way of Winnipeg, spend a few days on the lake or round about town and finish off his trip by taking the Rainy River Navigation Co.'s big boat to Fort Frances, where communication may be had with the Canadian Northern Railway system. This is a very beautiful trip, and as the accommodation is of the very best, it is a trip that should always be taken by the visitor.

Those who go to Winnipeg in September will receive a royal welcome and "the time of their lives" is certain, and at far less cost than any similar function held in years.

By way of conclusion it may be said that if the Order of the Hoo-Hoo should visit Kenora and Keewatin in September, this is the most pleasant part of the year, when the summer heat has passed its extreme and the mellow autumn weather



View of the Lake of the Woods, from Keewatin, Ont., a great summer resort near Winnipeg.

is with us. This will be lumbermen's weather, and with the attractions, first-class hotel accommodations, and the facilities for enjoyment for the summer visitor, they will have good cause to congratulate themselves on the trip.

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### CANADA—LAND OF BIG FISH, BIG MOOSE AND BIG SAW-MILLS.

Visitors to the big doings in Winnipeg next September need not be astonished when told that within a few hours' run of that city will be found the biggest wild moose and biggest



The Twin Mills of the Shevlin-Clarke Co., Fort Frances, Ont., employing 900 men, and with a capacity of one million feet per day.

interior mills in all the North. The Keewatin Lumber Company's mills at Keewatin; the Rat Portage Company's mills at Kenora; and the big Weyerhaeuser-Hines outfit at Virginia, Minn., are all working in the white pine country tributary to Winnipeg.

The Shevlin-Clarke Company's mills at Fort Frances is a very large plant, employing 900 men and cutting a million feet a day. Thos. Shevlin, Minneapolis, is president; J. A. Mathien, vice-president, and E. L. Carpenter, treasurer. This plant consists of two mills with a capacity of one million feet per day.

The visitor to Winnipeg in September from the South can reach Winnipeg conveniently via Duluth, Virginia (Minnesota), Fort Frances (Ontario) via the Canadian Northern Ry. just as easily as he can via St. Paul or Minneapolis. In any case he can go one way and return another without additional cost, which will enable him to stop off at Fort Frances or Rainy River.

Information for all the famous Canadian summer resorts and fishing or hunting resorts can be had by addressing the Hoo-Hoo Publicity Committee, 309 Donald Block, 322 Donald Street, Winnipeg, Manitoba.



Snapshot of Moose Swimming across Rainy Lake, near Fort Frances, Canada, a few hours' run from Winnipeg.

From Port Arthur, at the head of Lake Superior, to Winnipeg, on the edge of the Western wheat lands, till a few years ago there was no railroad south of the Canadian Pacific north of Lake Winnibigoshish, in Minnesota. Here was an ellipse 400 miles long and 150 miles wide—a wilderness without communication except by canoe or snowshoe. It was not until 1901 that the Canadian Northern built its line from Port Arthur to Winnipeg, thus penetrating the very heart of the wilderness from end to end. This is the Rainy River district and Quetico forest reserve.

There is still a region, in the very heart of the continent, where the primeval forest guards its mysteries, where none but Indians and trappers have travelled, and where game is as abundant as in the wilds of Africa. If you have a month or only a week of vacation, you may rub shoulders with the largest wild animal in America. What the plains once were to the buffalo, this beautiful lakeland is now to the moose.

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**HEADQUARTERS FOR 1914 ANNUAL.  
 WINNIPEG HOO-HOO SECURE NEW "FORT GARRY"  
 FOR THE BIG DOINGS IN SEPTEMBER.**

The Grand Trunk Pacific hotel at Winnipeg, "The Fort Garry," a magnificent edifice, one of the world's finest hotels, embodying in its construction the most advanced scientific and



Four good Western Canadian Hoo-Hoo who will be in Winnipeg for the Twenty-third Annual. Brothers Fred Hamilton, Pete Agnew, Wm. Herchmer and W. Westcott.

architectural ideals, has been selected by the Winnipeg Hoo-Hoo as headquarters during the "Lumbermen's Outing Week," September 7th to 13th next. In this palace hotel will take place the banquets, business sessions, reception, ball and soiree.

Located in the very heart of Canada's greatest of Western cities, to which all lines of traffic converge, it is readily accessible to the railroads and electric car lines and the leading theaters, the great stores and a "stone's throw" from the new terminal station of the Grand Trunk Pacific, the entrance to which can be seen in the picture.

The keynote of the Fort Garry is "homelike comfort." From basement to roof every detail of construction and furnishing has been worked out in perfect accord with this one idea, and would seem to assure the largest measure of personal enjoyment and restfulness to its guests—a place where comfortable people might enjoy life to the utmost and feel thoroughly at home.

The main entrance of the hotel faces on Winnipeg's most beautiful thoroughfare, "Broadway," and opens upon an imposing rotunda which suggests in its decoration and refinement the cheer and comfort provided within its walls—and from



**WILLIAM PAINE DUTTON**  
 Vicegerent Snark,  
 Winnipeg, Manitoba.

Brother Dutton is Chairman of the Executive Committee in charge of the Twenty-third Annual, to be held in Winnipeg, September 8-12, 1914.

Bro. Dutton was born at Sycamore (Illinois). He is a graduate of Harvard College and the Harvard law school at Cambridge (Mass). Following his graduation, he was admitted to the bar and was practicing law at Chicago when the opportunity came to him to make an investment in Canadian timber lands. He was one of the organizers of the Red Deer Lumber Company, which has been operating for several years from Barrows (Manitoba), and of the Elk Lumber Company operating at Fernie (B. C.), which companies have now been united under the name of the Union Lumber Company. Mr. Dutton came to Winnipeg in 1903 to take the management of the business of these two companies which were at that time building their mills and beginning operations. In 1905 Mr. Dutton sold out his interest, resigned his position as manager and embarked in business on his own account. He is now the sole owner of the Great West Lumber Co., with mills at Greenbush, Sask., and head offices in Winnipeg.

The output of the Great West Lumber Company's mill is principally marketed in Saskatchewan. A very large portion is handled through the yards of the Dutton-Wall Lumber Company, of which Mr. Dutton is president.



**GEORGE H. WALL**  
 Winnipeg.

Brother Wall is an Ex-Vicegerent Snark of Manitoba and is Chairman of the Concatenation Committee of the Twenty-third Annual. Brother Wall expects to put through a class of at least one hundred "kittens" at the Annual Concatenation in Winnipeg.

Brother Wall is a native of Indiana, but, like a large number of other good Americans, went to Canada, and has been partner and manager of the Dutton-Wall Lumber Co. since its organization in 1906.

At an earlier period of his connection with the lumber business he was associated with the Shevlin-Carpenter Lumber Company at Minneapolis. Bro. Wall is well known to the trade of Winnipeg and the prairies, and is recognized as an authority on all matters pertaining to the retail lumber business in general and to the line yard branch in particular.

The largest of the Dutton-Wall Lumber Company's yards is located at Saskatoon. They have nine other yards at various points in the Canadian Northwest prairies.

which one may enter the spacious dining and tea rooms, also the cafe and bar.

The central feature of the main floor is the circular tea room of impressive and beautiful Adam design, unbroken by columns, lofty in height, and finely lighted by broad windows and circular-domed ceiling.

The mezzanine gallery is also a novel feature, and is obtained by the introduction of a story midway between the office floor and the parlors. It is reached by a broad marble staircase from the main entrance lobby, and is finished and decorated in white and delicate shades of color. It overlooks the entrance lobby, dining-room, cafe and tea-room and will be used as gentlemen's writing-room. It commands a splendid view of those portions of the house where the most life occurs, and yet at the same time affords a quiet sense of retirement. On this floor is also located the ladies' parlor and drawing-room and the executive offices of the management.

The ball-room, banquet hall and foyer have been located on the seventh floor. These rooms are the richest of the public rooms, and have been so arranged with separate kitchen service, reception and dressing rooms, so as to in no way interfere with the privileges of the guests of the hotel. The banquet room, with its stage and dancing floor, will be particularly attractive for the Hoo-Hoo meetings.

Immediately in front of the foyer of the ball-room and banquet hall is a beautiful loggia forming a promenade the entire width of the building and commanding a view of the city of Winnipeg.

Seventy per cent of the bed-rooms are outside rooms, all are lighted and ventilated with adequate window areas and each room has its own private bath. No treatment of the interior which effects garishness has been used. The color tones are in perfect harmony and the furniture has been made to order from special designs such as one would ordinarily find in private homes of refinement.

The Fort Garry is the newest and best-equipped hotel probably on this continent. The Hoo-Hoo are the first to obtain this magnificent place for a convention.

We are also glad to know that the rates will be the same for a single or double room—that is, \$2 per day up per room, whether occupied by a single person or two persons, or a man and wife. This means that a man and wife will pay no more for their room than a single man will for his. This is \$2 per day up for two persons or \$2 per day up for one person; European plan.

There never has been such a favorable rate given at any convention, or at any first-class hotel, and when we say the "Fort Garry," Winnipeg, is the last word in a palace hotel, we mean what we say.

But we would advise early reservations of rooms if you want to get into this palace where all the festivities and banquets for lumbermen and Hoo-Hoo will be held. Send in your names now to Alan M. Stewart, Chairman Hotel Committee, 703 McIntyre Block, Winnipeg, Manitoba.

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**THE BIG ANNUAL IN SEPTEMBER.**

We are, indeed, pleased to know that all indications point towards a great Lumbermen's week in Winnipeg next September. It is fortunate, indeed, that the various committees are composed of wide-awake, virile men, who are neither dead nor sleeping.

All those committees, whose work has to be done NOW, are doing their work effectively, and receiving good encouragement. Take for instance, the matter of Publicity. There never has been an Annual that has been so well advertised. All the lumber journals in Canada, the United States, Great Britain and Australia, have already had notices of the event, one inch to page in extent. Sixteen of these journals, on file in this office, prove conclusively that the Lumbermen's Week, September 7 to 12 next, has been splendidly exploited, and—there is more to follow.

We are also pleased that the wish of a very large number of Hoo-Hoo, that there be a distinctive parade on this occasion,



**DOUGLAS McNICOL**  
 Winnipeg.

Brother McNicol is Secretary of the Publicity Committee of the Twenty-third Annual. This committee is "doing things" in preparation for the Annual.



**WINNIPEG**

**THE GATEWAY CITY TO THE LAST BEST WEST**

A small portion of one of Winnipeg's magnificently wide and startlingly new streets. This remarkably busy thoroughfare is festooned with arches of electric lights.

has already been brought before the Executive and the Publicity Committees. May it receive full and favorable consideration, as we believe it will prove the best of all events.

In our next issue we will give an extraordinary list of those who expect to attend, and of those who are helping to make this occasion a great one in the history of the lumber industry of the West.—From the Retail Lumberman, Winnipeg.

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**GENEROUS CONTRIBUTORS.**

That the "Lumbermen's Outing Week," next September, will be a success is indicated by the whole-hearted and generous action of everyone so far approached, and we feel sure that all Hoo-Hoo, as well as the Publicity Committee, will join in thanking those who have volunteered so far to make the occasion a memorable one.

The E. C. Atkins Saw Co., of Indianapolis, Ind., and Hamilton, Ont., through their president, have decided to provide the official pennants for the occasion, as the following letters indicate:—

vide the official pennants for the occasion, as the following letters indicate:—

"Indianapolis, April 27, 1914.

"Chairman Publicity Committee.

"Dear Sir—In regard to our contribution to the Hoo-Hoo Annual, we shall be very much pleased to furnish the pennants for same, and you may so notify your committee. We feel that it is very good of you to give us this opportunity, and Mr. Gladding wishes me to say that it affords him great pleasure to contribute towards the success of the affair. With best wishes, we remain,

"Yours truly

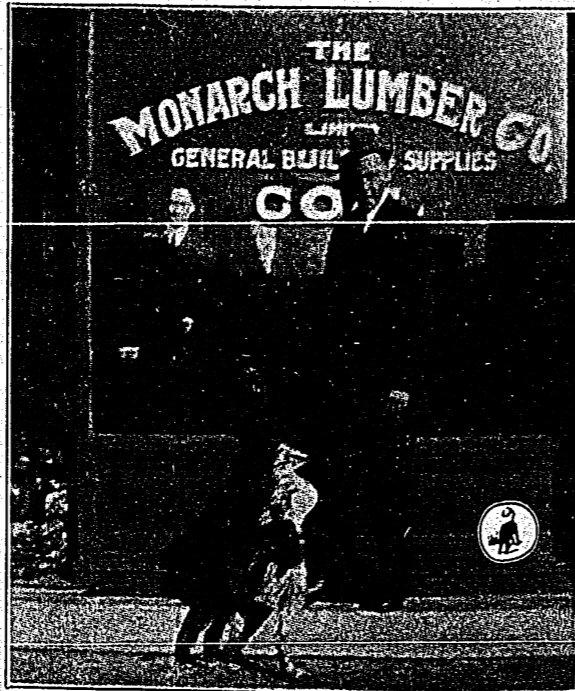
"E. C. ATKINS & CO. (Inc.)"

The official badges will be provided through the kindness of the Manitoba Gypsum Co., of Winnipeg, as fully noted in our last issue. These badges will be of a most beautiful design.



J. B. SINCLAIR  
Winnipeg.

Brother Sinclair, of the Beaver Lumber Co., is one of the wide-awake Hoo-Hoo Publicity Committee.



"ME AND MY DOG"

Brother Fred Ritter, Regina, Sask., who is boosting the Twenty-third Annual, to be held in Winnipeg September 8-12, 1914.

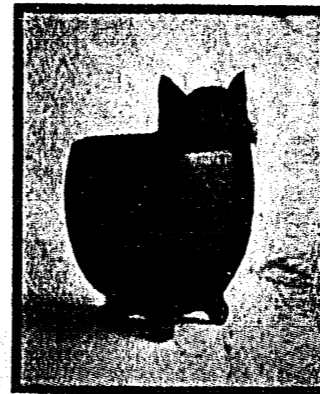
The Dominion Gypsum Co. have also kindly notified the Publicity Committee that they will furnish the official hats for men and ladies. This is also a splendid donation.

The Publicity Committee are making arrangements whereby every Hoo-Hoo, candidate, or lumberman who attends, and registers, will receive free—hat, pennant, badge, etc., and a number of other souvenirs. Each lady who registers will also be accorded similar recognition.—From the Retail Lumberman, Winnipeg.

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**IMPORTANT TO VISITORS TO THE WINNIPEG ANNUAL.**

A number of those going to the Hoo-Hoo convention, at Winnipeg, expect to put in a week or so at one of the summer resorts near Winnipeg, and it is suggested that those who can conveniently do so should go north in August or just previous to the annual; as the best resorts close early in September. By this arrangement, the holiday outing would be taken in the best time of the year. Full particulars can be had by addressing the Publicity Committee, Suite 309, Donalds Block, Winnipeg, Man.



**MEET ME IN WINNIPEG  
AT THE TWENTY-THIRD ANNUAL  
SEPTEMBER 8-12, 1914**



**HUMANITY.**

If those who hate would love us,  
And all our loves were true,  
The stars that shine above us  
Would brighten in the blue.

If cruel words were kisses,  
And every scowl a smile,  
A better world than this is  
Would hardly be worth while.

If purses would untighten  
To help a brother's need,  
The load we bear would lighten  
Above the grave of greed.

If those who whine would whistle  
And those who languish laugh,  
The rose would rout the thistle.  
And the grain outrun the chaff.

If hearts were always jolly,  
If grieving were forgot  
And tears and melancholy  
Were things that now are not,

Then love would kneel to duty,  
And all the world would seem  
A bridal bower of beauty  
A dream, within a dream.

—Selected.



**A Few Short Lengths**



Why not smile instead of pouting,  
And keep still instead of shouting,  
"He's no good."  
Why not hide your little hammer,  
Cease your bickering and your clamor,  
And saw wood?

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A hand extended to a brother in need is worth a hundred closed in prayer.

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If he's a Hoo-Hoo he can lose without squealing—and win without bragging.

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Go to Winnipeg in September, attend the Twenty-third Annual and enjoy the warm hospitality the Canadian Hoo-Hoo extend to all.

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Who practices what he would preach, needn't preach.

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A "single-track mind"—a narrow gauge road.

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Some people have an abundance of other people's opinions, and none at all of their own.

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The world will be better when the straight path is no longer so narrow.

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If you are not satisfied with yourself, better find out the cause, and apply the remedy.

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He who can have patience can have what he will.

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To strive with difficulties, and to conquer them, is the highest human felicity.

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All representative and live lumbermen and those connected with the lumber industry who have the best interests of the trade at heart should support heartily an order that stands as the exponent of the lumber industry as does the CONCATENATED ORDER OF HOO-HOO.

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If you have not received your 1914 card, better remit \$1.65 to the Scrivener today and get in line.

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Keep your heart from becoming hardened against the pleas of your worthy unfortunate brother.

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Permit not yourself and friend to travel separate pathways, because of some misunderstanding.

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There is NO substitute for LUMBER.

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TALK LUMBER, BE HONEST WITH YOURSELF AND SELL LUMBER.





# HOUSE OF HOO-HOO

## The Lumbermen's Building

Panama-Pacific International Exposition  
SAN FRANCISCO, CALIFORNIA 1915



BOARD OF GOVERNORS OF THE LUMBERMEN'S BUILDING AND HOUSE OF HOO-HOO.

On site of building at Panama-Pacific International Exposition grounds, San Francisco, May 6, 1914.

Reading from left to right: F. W. Trower, O. E. DeCamp, E. A. Blockinger, O. S. Brace, W. A. Hammond, Architect Bernard E. Maybeck, R. A. Hiscox, S. E. Slade, J. R. Hazliff, H. W. Hogan, O. R. McCormick and F. F. Sayre.

San Francisco, California, May 6, 1914.—The regular meeting of the Board of Governors of the Lumbermen's Building and House of Hoo-Hoo, Panama-Pacific International Exposition, was held at the Commercial Club today, where progress reports were made by the different members of the board, and much interest was indicated in the report of pledges made toward the construction and maintenance of the building.

After the meeting automobiles were in readiness, and with the exception of President Robert Dollar and Mr. Fairfax H. Wheelan, who were unable to accompany the party, the members of the Board proceeded to the site of the Lumbermen's Building and House of Hoo-Hoo, at the Exposition grounds. The day was a typical California May day, and the Fair presented almost a finished aspect; although buildings are under construction, the grounds are kept clear, and plants, shrubs and trees growing in profusion along the avenues present a beautiful appearance even at this early date.

This was the first visit of the Board as a body to the grounds, and much enthusiasm was aroused on viewing the splendid site for the proposed building; then upon being joined by Mr. Bernard R. Maybeck, the architect, the Board of Governors listened with much pleasure to a word-picture from Mr. Maybeck as to the setting of the building and its interior arrangements, so that it was possible, with the aid of the sketches shown, to visualize the structure as it will appear at completion.

The building is located near the main entrance at the foot of Scott street, in the South Gardens; it is directly across a tree-lined avenue from the Horticultural Building, which is one of the finest structures on the grounds, and is bounded by a garden display on each end, giving a broad outlook to the East, to the Scott street entrance, and to the West, to the "Inside Inn," without any intervening buildings. These wide expanses which flank the building are beautifully laid out in garden effect and will constitute part of the Horticultural Exhibit by means of competitive displays of different growers, each of whom will be given an interval of one month in certain flower beds, in which to put forth his best effort, and insures constant flowering plants throughout the period of the Exposition. The artistic style of the Lumbermen's Building lends itself in perfect harmony to its unique surroundings, and without question, will prove one of the very attractive features of the Exposition, as well as furnish opportunity to become familiar with the variety and uses of Pacific Coast woods, through the adequate exhibits which will be provided. The building will

also supply the comforts of a luxurious club house to visiting lumbermen from all parts of the world, and provide an auditorium for conventions of many kindred organizations.

At this time both the Western Retail Lumber Dealers' Association and the National Lumber Manufacturers' Association have decided to convene in San Francisco during the Exposition, and this building will provide a very appropriate meeting place.

Efforts are being continued to secure additional pledges from the lumbermen of the Pacific Coast, and meeting with hearty response, but it is urged by the Board of Governors that all coast lumber manufacturers, loggers and timber owners who have not yet subscribed shall send in their pledges to Room 605, Fife building, San Francisco, California, without further delay, so that definite construction may commence at an early date.

A. B. Wastell has been appointed Executive Secretary of Board of Governors of The Lumbermen's Building and House of Hoo-Hoo, Panama-Pacific International Exposition, effective May 4th.

Mr. Wastell recently arrived in San Francisco from Oregon and largely on account of his large acquaintance among lumber manufacturers, loggers and timber owners of the Pacific Northwest, as well as his varied experience in association work, was selected to assist the committee in charge of this worthy project.

### RESOLUTIONS.

California Pine Box & Lumber Co., San Francisco, Calif.:

WHEREAS, The LARGEST and MOST IMPORTANT INDUSTRY upon our entire Coast demands adequate and appropriate representation at the PANAMA-PACIFIC INTERNATIONAL EXPOSITION; and  
WHEREAS, The best and greatest opportunity to acquaint the world with the merits of our unrivalled woods must NOT be lost;

WHEREAS, The extent of our timber, the magnitude of our manufacturing, and the matchless excellence of our lumber products, all demand that they shall have an EXHIBITION that will open for them promptly the full measure of the new opportunities and new markets made possible by the PANAMA CANAL; and

WHEREAS, a great host of lumbermen are coming to San Francisco in 1915, from the four quarters of the earth, to whom the variety, the extent and the worth of the unexcelled woods of the PACIFIC COAST, of the INLAND EMPIRE and of BRITISH COLUMBIA must be exhibited in all their beauty and all their excellence; and

WHEREAS, There is to be no Forestry Building at the Panama-Pacific International Exposition, but in its stead there is a project now on foot to erect a LUMBERMEN'S BUILDING AND HOUSE OF HOO-HOO; now, therefore, be it  
RESOLVED, That this company does hereby heartily endorse THE LUMBERMEN'S BUILDING AND HOUSE OF HOO-HOO as a worthy project, knowing it to be in the hands of a Board of Governors of high standing and integrity, and that it recommends to its members that they take immediate advantage of the opportunity offered to become a part of this enterprise, and thus aid themselves personally and commercially and help discharge the obligations of hospitality that bind them to the visiting lumbermen of the world.

California Sugar & White Pine Company, San Francisco, Calif.:

Adopted resolutions identical with those above.

Redwood Mill Owners, San Francisco, Calif.:

WHEREAS, There is to be no Forestry Building at the Panama-Pacific International Exposition, and yet the completion of the Panama Canal is of vital significance to the entire lumber industry of our whole Coast; and

WHEREAS, There must be some place at this exhibit where the visiting lumbermen of the world should be educated to the worth, variety and extent of our unrivalled woods; and

WHEREAS, There must be headquarters where the lumbermen of the Pacific Coast may welcome in hospitality their brothers who are to gather here from the four quarters of the earth; now, therefore, be it

RESOLVED, That the Redwood Mill Owners do hereby heartily endorse the "LUMBERMEN'S BUILDING AND HOUSE OF HOO-HOO" at the Panama-Pacific International Exposition as a worthy project. The men who compose the Board of Governors are of such standing that we are assured of personal attention and reliable management, and we recommend to our members their best assistance to this enterprise, believing that they will be amply rewarded both by business and social associations.



## The American Lumber Trades' Benevolent Association



WE ARE unable to announce the committee selected for the purpose of organizing the American Lumber Trades' Benevolent Association in this issue of THE BULLETIN, but hope to have committee completed in time to publish in our next issue.

Work is progressing nicely, and we hope to have some important announcements to make in the near future regarding the plans for putting into practice the splendid ideas advanced by Mr. John C. Spry, of Chicago.

This is the biggest proposition ever undertaken by the Concatenated Order of Hoo-Hoo, and in order to succeed we must have the earnest, hearty support, co-operation and assistance of every man engaged in the lumber industry who has the interest of his fellow man at heart.

This is a big proposition, but not too big for the men in the lumber industry. We know of no industry with men of higher intelligence or larger hearts than is possessed by the men who own, manufacture and sell lumber.

The lumber industry is one of the largest industries of the world, and it is certainly up to the men engaged in the lumber industry to do everything in their power to make possible the success of The American Lumber Trades' Benevolent Association.

IT IS UP TO YOU TO SAY WHETHER OR NOT WE WILL SUCCEED.

ACTIONS SPEAK LOUDER THAN WORDS.

WHAT WILL YOU DO?

THE BULLETIN asks the hearty co-operation of the lumber press in bringing this to the attention of all interested in the lumber industry.

NOW ALL FOR ONE AND ONE FOR ALL.

Wholesale Lumberman's Club, San Francisco, Calif.:

WHEREAS, It is intended to erect and maintain at the Panama-Pacific International Exposition a Lumbermen's Building and House of Hoo-Hoo, for the purpose of adequately exhibiting the woods of the Coast; extending hospitality to the visiting lumbermen of the world, and providing a meeting place for the great conventions and congresses connected with the lumber industry; now, therefore, be it  
RESOLVED, That the Wholesale Lumbermen's Club warmly endorses the undertaking, and urges the hearty support of its members.

Columbia River Loggers' Association, Portland, Oregon:

WHEREAS, There is to be no Forestry Building at the Panama-Pacific International Exposition, and yet the completion of the Panama Canal is of tremendous and vital significance to the entire lumber industry of our whole Coast; and

WHEREAS, There must be some place at this Exposition where the visiting lumbermen of the world shall be educated to the worth, variety and extent of our unrivalled woods; and

WHEREAS, There must be a headquarters where the lumbermen of the Pacific Coast may welcome in hospitality their brothers who are to gather here from the four quarters of the earth; now, therefore, be it  
RESOLVED, That the Columbia River Loggers' Association does hereby heartily endorse THE LUMBERMEN'S BUILDING AND HOUSE OF HOO-HOO at the Panama-Pacific International Exposition as a worthy project, believing it to be in the hands of a Board of Governors of the highest standing and integrity, and that it recommends to its members that they take immediate advantage of the opportunity offered to become a part of this enterprise, and thus aid themselves personally and in business.

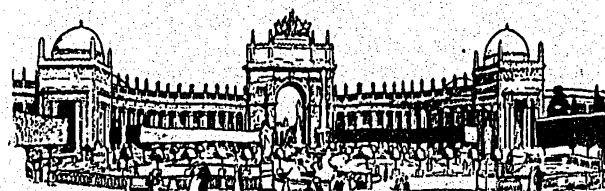
The undertaking has also been officially endorsed at recent meetings of the Mountain Lumber Manufacturers' Association of Nelson, B. C., and the Pacific Coast Shippers' Association of Seattle, Wash.; who, also appointed a strong committee to assist the Board of Governors, as follows: Col. H. S. Stine, president; Lloyd L. Hillman, vice-president; Fred A. England, treasurer; F. D. Hecker, secretary-manager.

Western Retail Lumbermen's Association, Spokane, Wash.:

WHEREAS, It is important that the lumber business of the Pacific Coast shall be properly advertised at the Panama-Pacific International Exposition in 1915, to the end that there be a larger market for this product of our greatest Coast industry; and

WHEREAS, A committee of able lumbermen, representative of all branches of the business in this Western territory, has undertaken the task of erecting and maintaining at the Exposition a structure to be known as the Lumbermen's Building and House of Hoo-Hoo, and building to show to the best advantage our various Coast woods and to be a social headquarters for the comfort and convenience of all lumbermen and their families; now, therefore, be it

RESOLVED, That the Western Retail Lumbermen's Association in annual conference assembled does hereby vote its hearty endorsement of this plan, and we urge our members to aid in every way possible the accomplishment of this splendid enterprise, which is designed to benefit and reflect credit upon our lumber trade and prove once again our Western hospitality.



Panama-Pacific International Exposition



A steamer specially chartered for the purpose will carry forty-eight great Oregon logs from Coos Bay to San Francisco. They are to be used as the principal pillars in the Oregon building of the Panama-Pacific Exposition. Each log will represent a state of the American Union and each of the states will be invited to supply a flag or emblem and a copper or a brass plate to bear a suitable inscription of the dedication. Each log will also bear another plate giving the name of the donor and telling of the locality in Oregon where it was cut.

The largest flag pole in the world has been raised on the grounds of the Panama-Pacific International Exposition on the site of the Oregon state building. The pole was shaped from a single fir tree given by the citizens of Astoria, Oregon. It is 230 feet long and six feet across the butt end. A flag forty-six feet long was raised on it by the Queen of the Portland Rose Festival, Miss Thelma Hollingsworth, on June 6, 1914.



Miss Ruth Helen Miller, daughter of Brother Harry B. Miller, No. 27801, of Long Island City, New York.



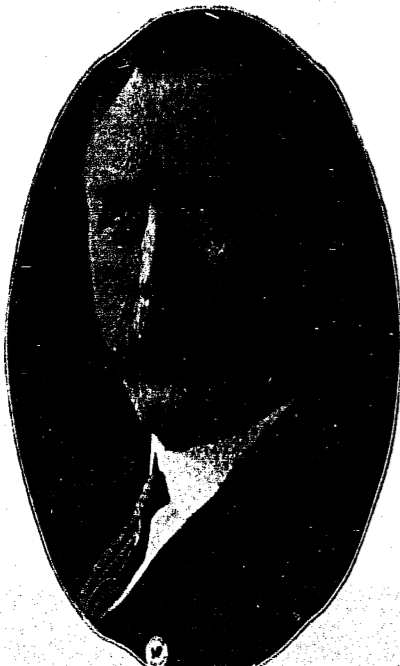


# CONCATENATIONS



## ST. LOUIS, MISSOURI

**V**ICEGERENT Snark Robert Beattie McConnell, Eastern District Missouri, St. Louis, Mo., held his second Concatenation of the current Hoo-Hoo year at the American Hotel, St. Louis, on Thursday evening, May 7, 1914, initiating two regular and one life members.



R. B. McCONNELL  
Vicegerent Snark.

Brother McConnell believes that when a Concatenation is held that the wives, daughters and sweethearts of the members should also be entertained, and this feature is one that all our Vicegerent Snarks could follow with pleasure, and THE BULLETIN believes it would add great attraction to our Concatenations, and prove of value to the Order.

A banquet was served at the American hotel at 6:30 p. m., and over one hundred members and their ladies enjoyed the feast. This was one of the best banquets ever held by Hoo-Hoo in St. Louis. After the banquet, and while the Concatenation was being held, the ladies were entertained at the Columbia Theater.

The ladies expressed their appreciation in a vote of thanks to Brother McConnell for his thoughtfulness, and for the pleasant evening's entertainment which was thoroughly enjoyed by all.

What the class of "kittens" lacked in quantity was more than made up for in quality, and Brother McConnell is to be congratulated upon the success of the Concatenation.

"Kittens" Ball and Grote were equal to the "tests" demanded by the Great Black Cat, and proved themselves worthy of membership to the entire satisfaction of all present.

- Concatenation No. 1918, St. Louis, Mo., May 7, 1914.
- Snark—Robt. B. McConnell.
  - Senior Hoo-Hoo—J. F. Judd.
  - Junior Hoo-Hoo—W. M. Stephenson.
  - Bojum—Wm. F. Ebbing.
  - Scrivenor—J. S. Bollman.
  - Jabberwock—O. G. Schilling.
  - Custocatian—O. N. Ehr.
  - Arcanoper—Wm. Lothman, Jr.
  - Gurdon—Wm. F. Pfefer.
  - 28568—Halle O. Ball, Assistant to Sales Manager Hogg-Harris Lumber Co., St. Louis, Mo.
  - 28569—Conrad August Grote, Travelling Representative, Hall & Brown Co., St. Louis, Mo.
  - Life Member No. 61—Gay Bradley Pullon, Sales Manager, Chas. F. Luehrman Lumber Co., St. Louis, Mo.
- Following members present:
- 04, 1040, 2400, 2670, 5102, 6102, 6551, 6750, 8300, 9538, 10178, 10180, 13283, 13293, 17990, 18748, 21704, 22167, 22441, 23144, 23144, 24270, 24278, 26020, 27183, 28023, 28028, 28032, 28036, 28265.

## GRAYSONIA, ARKANSAS

This is a special Concatenation to take care of Brother Reaves who was initiated at Concatenation No. 1803, Vicegerent Snark George H. Grayson, Southwestern District Arkansas, at Graysonia, Ark., on November 22, 1913.



GEORGE H. GRAYSON  
Vicegerent Snark.

By some unaccountable oversight the application of Brother Reaves was overlooked when report of Concatenation was sent in and this Concatenation is a special one to cover Brother Reaves' initiation.

Brother Grayson and the Scrivenor regret this error, and tender Brother Reaves their apology for the oversight. Brother Grayson advises that Brother Reaves "certainly" got all that was due him at the Concatenation, and regrets that his application was misplaced and not reported with the report for Concatenation No. 1803.

- Concatenation No. 1919, Graysonia, Ark., November 22, 1913.
- Snark—N. A. Peters.
  - Senior Hoo-Hoo—J. S. Montgomery.
  - Junior Hoo-Hoo—G. W. Schreiber.
  - Bojum—B. S. Martin.
  - Scrivenor—Norman Jones.
  - Jabberwock—Joe Reaves, Jr.
  - Custocatian—Less Hardy.
  - Arcanoper—Frank Duvall.
  - Gurdon—George Baker.
  - 28567—Charles H. Reaves, Office Man, Graysonia & Nashville Lumber Co., Graysonia, Arkansas.

## BUFFALO, NEW YORK

Vicegerent Snark John A. Murphy, Western District New York, Buffalo, N. Y., held his first Concatenation of the current year at Buffalo, N. Y., on May 14, 1914, initiating ten "kittens."

Brother Murphy advises that this Concatenation was one of the most successful ever held in Buffalo, and that all of the old guard were on the job, and that the "kittens" were done to a turn.

A glance at the officiating Nine will be a sufficient guarantee to all that the Kittens were royally entertained. In addition to the Nine, Brothers Hugh A. Stewart and John Sundberg were star performers for the benefit of the kittens.

Brother James B. Wall, a past Vicegerent Snark and Past Member of the Supreme Nine, officiated as Junior Hoo-Hoo, and Brother Wall has no superior and few equals in handling the Junior station and it is certain that all the "kittens" received all the tests demanded of all good Hoo-Hoo.

The success of this Concatenation has created renewed interest and enthusiasm in Hoo-Hoo in Western New York.

and Brother Murphy advises that plans are now being made for another Concatenation to be held in Buffalo on August 11, 1914. THE BULLETIN trusts to be able to publish photograph of Brother Murphy shortly, so that all our members can see a real live Vicegerent Snark.

THE BULLETIN congratulates Brother Murphy on the great success of his first Concatenation, and is sure that the next one will be equally as successful as Brother Murphy has the united support of all the Hoo-Hoo of his district.

The "Session-on-the-Roof" held at the close of the Concatenation was greatly enjoyed by all, and the "kittens" as well as the old members had a most enjoyable and pleasant time. We regret that we are unable to publish list of members present at this Concatenation, but by oversight this was not reported.

- Concatenation No. 1920, Buffalo, N. Y., May 14, 1914.
- Snark—J. N. Stewart.
  - Senior Hoo-Hoo—Chas. H. Stanton.
  - Junior Hoo-Hoo—J. B. Wall.
  - Bojum—Chester Ockusta.
  - Scrivenor—Henry Blakelock.
  - Jabberwock—George Repp.
  - Custocatian—Fred Blumenstein.
  - Arcanoper—Orra Davonport.
  - Gurdon—Chas. H. Perrin.
  - 28568—Harry L. Abbott, Vice-President The Atlantic Lumber Co., Buffalo, N. Y.
  - 28569—Alvan Ansell, Adams, Part Owner A. A. Adams, Buffalo, N. Y.
  - 28570—H. B. Ervington, Agent, Nickel Plate, Buffalo, N. Y.
  - 28571—Albert Gilbert Herron, Stockholder, Yale Timber & Lumber Co., Buffalo, N. Y.
  - 28572—Walter A. Kissa, Steamman, Yeager Lumber Co., Buffalo, N. Y.
  - 28573—Arthur L. Miller, Mill Superintendent, Montgomery Bros. & Co., Buffalo, N. Y.
  - 28574—William P. Miller, Partner, Miller, Stearns & Miller, Buffalo, N. Y.
  - 28575—Charles Winnie Moreton, Plant Superintendent, Montgomery Bros. & Co., Buffalo, N. Y.
  - 28576—Henry Harry Orr, Foreman, Montgomery Bros. & Co., Buffalo, N. Y.
  - 28577—Edwin M. Robbins, Owner, Buffalo, N. Y.

## CHICAGO, ILLINOIS

Vicegerent Snark Harry B. Darlington, Northern District Illinois, Chicago, Ill., held his first Concatenation of the year at Chicago, Ill., on May 8, 1914, initiating eighteen "kittens."

Concatenation was held during the Forest Products Exposition and was held in the Coliseum building. Hoo-Hoo Day at the Forest Exposition got more publicity from the Chicago Daily press than all the other days combined, and THE BULLETIN is pleased to publish the following article written by Richard Henry Little, war correspondent, of the Chicago Examiner, and published in the Examiner of May 9, 1914.

### RIP SAW RIDE MAKES TWENTY HOO-HOO

#### THEY HOPED TO INJURE NOT MORE THAN NINETEEN OF THEM AT FOREST SHOW AT THE COLISEUM.

(By Richard Henry Little.)

Among other things which you have so far neglected to join is probably the Concatenated Order of Hoo-Hoo. There are plenty of people who belong to the Moose and the Owls and the White Rats and the Alligators and the Caribous and the Edgewater Every Tuesday Whist Club, but the Concatenated Order of Hoo-Hoo is small and select.

The Hoo-Hoo came into the limelight last night at the Forest Products exhibit at the Coliseum. For the Hoo-Hoo are just as much a forest product as white pine, or red cedar, or turpentine, or sawdust. If there were no forest products there would be no Hoo-Hoo. The Concatenated Order of Hoo-Hoo take their members from people who sell trees or lumber or who are identified with that branch of the forest industries. That much is known. The rest is mystery.

Many Hoo-Hoo stood about their reservation in the Forest Products Show last night guarding twenty trembling victims who at the dark hour of midnight were to be put through the mill and sawed off into Hoo-Hoo.

In baskets and boxes were twenty highly excited and raucous voiced black cats. In a Hoo-Hoo initiation there must be a black cat for every candidate. What has the black cat to do with the initiation of a new member? There again we are confronted with mystery.

This much we know, that the black cat is the highly venerated symbol of the Hoo-Hoo. They have black cats on their caps, their bags and their buttons. Whenever they parade they carry black cats, and the nervous individual who abhors cats or is possessed of cat-fear would do well to join the West Rossmore Sewing Circle and let the Hoo-Hoo alone. For a Hoo-Hoo won't go into a large meeting if there is not a black cat in the place of honor at the head of the room.

The Hoo-Hoo are very mysterious. Very anybody that reveals the secrets of the Hoo-Hoo is cut up into cat meat and fed to the lodge cat.

But one Hoo-Hoo last night seemed quite willing to tell all. He wouldn't give his name, because he said if it became known that he had told, he'd be in the Hoo-Hoo for fifteen minutes.

The Hoo-Hoo moved away from his fellow Hoo-Hoo and took up a position just outside the little house in the Coliseum where the trembling candidates for admission to the Order were fearfully awaiting the stroke of midnight. The Hoo-Hoo talked in a hoarse whisper, so that he couldn't have been heard over a mile away, and forgot all about the miserable victims listening to his every word.

"The Hoo-Hoo," said the traitor to the great forest products brotherhood, while all the agonized twenty leaned over with bated breath to catch every word, "are a band of desperate men who believe that the souls of their ancestors abide in black cats."

The twenty candidates for initiation turned pale, while the talkative Hoo-Hoo continued the pleasing subject.

"Whenever we think that grandpa, or great grandpa, is hungry, we have an initiation."

The Hoo-Hoo fixed me with a steely glare and paused. I could see that it was up to me to ask why. I asked, "Why?"

"Because," said the Hoo-Hoo, "the most imperative part of the initiation is compelling the candidates to draw lots to see which one shall be fed to the cats."

It was not to see the twenty candidates shiver, but the remorseless Hoo-Hoo went on:

"You have heard of Morgan, who disappeared fifty or sixty years ago? Well, people always thought a secret order killed Morgan. That was a mistake. The Hoo-Hoo fed Morgan to the black cats. It's an old order, is the Hoo-Hoo. Captain Kidd was a Hoo-Hoo; he always carried a black cat at the mast head of his ship. People thought it was a black flag, but it wasn't. It was the black cat."

The twenty black cats struck up a doleful chorus that sounded like the "Dead March" from "Hail," and the twenty victims almost fell from their chairs.

"Oh, don't think our initiation is so very secret," said the Hoo-Hoo generally, while the twenty candidates sat up and breathed again. "No, indeed. Lots of men live through it. Look at all the members we have. Of course, a man is liable to lose an arm or leg. The boys get a little careless sometimes, or else the rip saw slips, or a candidate doesn't dodge when we try to clip the top of his left ear. But the Hoo-Hoo believe in keeping cheerful and happy under all circumstances, so that when a little mistake happens we just feed what is left of the candidate to the black cats and keep right on, and nothing more is said about it."

"Ah, that's the way to be. Nothing is gained by trying over a spoiled candidate. We can get plenty more, and one is just as good as another."

The twenty applicants for admission to the Concatenated Order of Hoo-Hoo looked like they were going to scream for a policeman, but they didn't, and the talkative Hoo-Hoo continued his interesting harangue:

"The initiation tonight will be of great interest. Every candidate is going to ride a twenty-foot bus saw, the kind they use for sawing up California redwood. One of our camps down in New York advised us not to do this. They have tried it on two hundred candidates and tried to stick the pieces together so as to get at least one snow Hoo-Hoo out of the lot—but they couldn't do it. But when we couldn't kill more than nineteen of these twenty candidates tonight, and if we got one nice new member for our beloved order we ought to be satisfied. It was time to go. Three of the candidates were trying to faint."

The Concatenation was late in getting into action on account of the delay in getting the "kittens" and members lined up, and as arrangements had been made for a "Session-on-the-Roof," at the Great Southern hotel, it was necessary to rush through the initiation, while the ritual was given in full. There was not sufficient time for the Junior Hoo-Hoo to give the "kittens" what they should have received, and they therefore escaped with very light attention. This was regretted by all.

Brother Bolling Arthur Johnson, Seer of the House of Ancients, and founder of the Order, honored the Concatenation by attending.

Supreme Custocatian Peter T. Langan, of Cairo, Ill., was on hand and enjoyed the evening.

Past Member of the Supreme Nine Frank N. Snell, general manager of the Louisiana Red Cypress Company, New Orleans, La., was also present and enjoyed the session.

There were many ex-members of the Supreme Nine and Past Vicegerent Snarks present, and all were enthusiastic for the success of Hoo-Hoo.

At the close of the Concatenation all adjourned to the Great Southern hotel where a Dutch lunch was served and a first class Cabaret show was given, this was enjoyed by all. During the lunch Supreme Custocatian Langan delivered a talk on the good of the Order.

Brother Darlington is to be congratulated upon the success of this Concatenation.

Brother Darlington advises that he is going to hold another Concatenation before the annual.

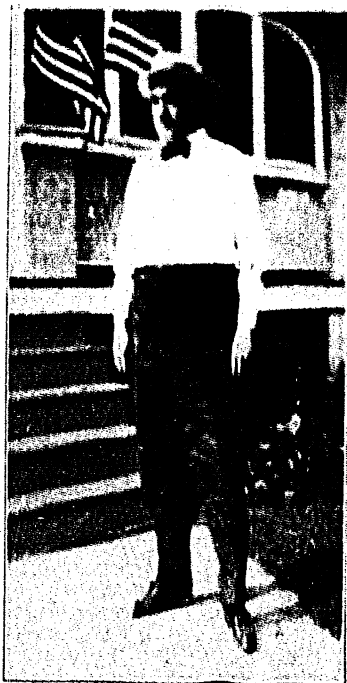
- Concatenation No. 1921, Chicago, Ill., May 8, 1914.
- Snark—Albert Oone.
  - Senior Hoo-Hoo—A. Thorne Swift.
  - Junior Hoo-Hoo—W. M. Stephenson.
  - Bojum—S. O. Bennett.
  - Scrivenor—F. W. Roedler.
  - Jabberwock—A. H. Ruth.
  - Custocatian—Tom A. Moore.
  - Arcanoper—Minor E. Bolls.
  - Gurdon—F. M. Baker.
  - 28578—Howard Page Carper, Partner and Manager, Thompson & Carper, Ltd., Vancouver, B. C., Canada.
  - 28579—John Ransom Cross, General Representative, Lumbermen's Mutual Casualty Co., Chicago, Ill.
  - 28580—Charles Darling, Owner, Charles Darling & Co., Chicago, Ill.
  - 28581—Thomas Joseph Dwyer, Salesman, Hardwood Mills Lumber Co., Chicago, Ill.
  - 28582—Clifford Wayne Eshom, Secretary, Exposition and Publicity Committee, Redwood Manufacturers' Association, San Francisco, Cal.
  - 28583—Charles Cleveland Garner, Travelling Salesman, Morgan Sash and Door Co., Chicago, Ill.
  - 28584—Charles John Johnson, Assistant Lumber Buyer, C. & N. W. Ry. Co., Chicago, Ill.
  - 28585—John O. Knox, Secretary, Michigan Hardware Manufacturers' Association, Cadillac, Mich.
  - 28586—Fred Kozak, Salesman, Stillwell Lumber Co., Chicago, Ill.
  - 28587—Russell Edward Lee, Assistant Manager, Publicity Department, American Lumberman, Chicago, Ill.
  - 28588—Tracy Day Luccock, Manager, Publicity Department, American Lumberman, Chicago, Ill.

2856—Leonida Bailey Parkey, Eastern Representative and Salesman, Parke Lumber Agency, Aberdeen, Wash.  
 2860—George Harold Reynolds, Traveling Salesman, Morgan Sash and Door Co., Chicago, Ill.  
 2861—Edward Lawrence Hub, Salesman, George F. Kerns Lumber Co., Chicago, Ill.  
 2862—Larvi Ditchelder Shipley, Technical Representative, Barrett Mfg. Co., New York, N. Y.  
 2863—James Wells Skinker, Srif, Chicago, Ill.  
 2864—Paul T. Rischlin, Treasurer, American Lumberman, Chicago, Ill.  
 2865—John S. Wood, Chicago Manager, Parker-Killgoy Co., Minneapolis, Minn.

Following members present:  
 2, 622, 111, 1785, 2301, 2499, 2670, 3175, 4114, 4791, 5284, 5293, 5294, 5295, 10137, 10310, 10631, 11197, 12104, 12110, 12343, 14313, 15002, 16023, 16221, 21370, 21570, 21584, 21694, 21611, 21896, 22602, 23010, 22435, 22542, 22549, 22547, 22548, 22549, 22550, 23159, 23192, 24770, 24989, 25351, 25355, 25370, 25390, 25774, 25871, 25819, 27321, 27351, 27510, 27511, 27512, 27513, 27514, 27515, 27516, 27517, 27518, 27519, 27520

**NEW YORK, NEW YORK**

Vicegerent Snark Chas. J. Kammer, Eastern District New York, Astoria, Long Island, New York, held his third Concatenation of the Hoo-Hoo year at New York City, on May 27, 1914, initiating eight "kittens."  
 Concatenation was held at the Grand Central Palace in connection with the Forest Products Exposition.



**CHAS. J. KAMMER**  
 Vicegerent Snark

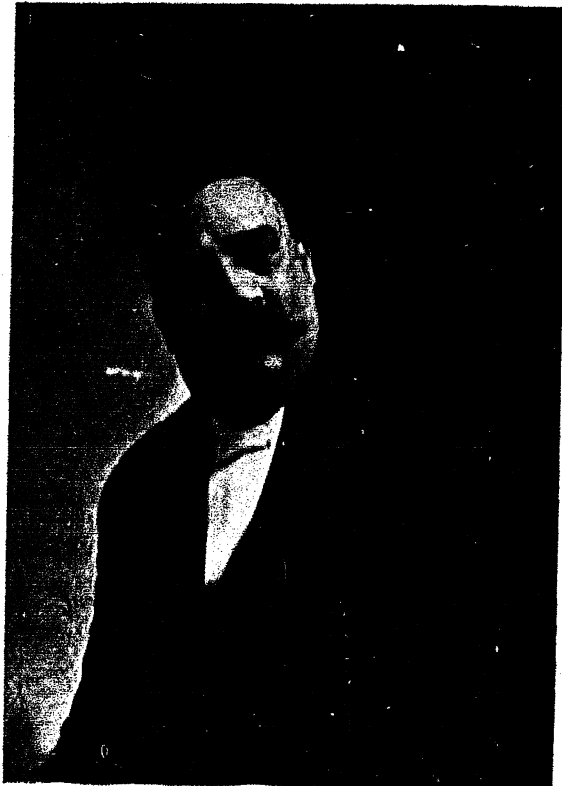
The extreme heat prevented larger class of kittens as well as larger attendance of members.

May 27th was Hoo-Hoo Day at the Forest Products Exposition and the New York members did themselves proud by attending in a large number wearing their Hoo-Hoo hats. E. C. Atkins & Company were very kind in allowing the use of their booth as Hoo-Hoo headquarters during the entire Exposition, and in their space was placed a Hoo-Hoo register where every visiting Hoo-Hoo was requested to insert his name and number by Brother W. L. Timpono, who had charge of the Atkins display.

A banquet was held at seven o'clock on the fourth floor of the Exposition building, and was voted by all to be the best conducted affair they had ever attended. Brother Bolling Arthur Johnson, the founder of Hoo-Hoo made a very interesting and lengthy address on Hoo-Hoo, explaining its birth and so on up the line to the present date, and while he was greeted with the Hoo-Hoo yell when introduced by the Vicegerent, when he finished the applause and yells lasted for ten minutes. The opening speech was made by Brother Orlando H. Smith, Vicegerent Snark of Washington, D. C., and the closing speech was made by Brother J. R. Silliman, the oldest Hoo-Hoo in New York. Immediately following the banquet the Concatenation was held on the same floor.

Vicegerent C. J. Kammer wishes to thank Supreme Gurdon E. H. Lewis for the strenuous way he worked to help make the Concatenation a success, also Brother W. L. Timpono, who acted as Custodian, and the various booths who allowed him to use their space with Hoo-Hoo advertising cards and pen-

nants, as well as the Lumber Trade Papers for their numerous write-ups.



**BOLLING ARTHUR JOHNSON**  
 Snark of the House of Ancients and Founder of Hoo-Hoo, Chicago, Ill.

Brother Kammer has certainly put Hoo-Hoo on the map in Eastern New York. He has created new interest and enthusiasm in the Order. Brother Kammer is a firm believer in the good that Hoo-Hoo can accomplish in the lumber industry and he is a hard worker for the best interests of the lumber trade and Hoo-Hoo.

THE BULLETIN congratulates Brother Kammer on the great success of this Concatenation, and wishes him continued success and Health, Happiness and Long Life.

If all our Vicegerent Snarks would follow Brother Kammer's good lead in holding frequent Concatenations, then indeed would Hoo-Hoo be the great success it should and will be.

The special Hoo-Hoo committee who had charge of this Hoo-Hoo day at the New York Forest Products Exposition was as follows:

- M. M. Ansley, 200 Broadway; C. A. Dunlavy, 76 Warren street; C. W. Jennings, 52 East 10th street; E. H. Lewis, 18 Broadway; G. M. Stevens, Jr., 1 Madison avenue; R. A. Brown, 1 Madison avenue; E. J. Allen, 32 Broadway; A. C. Harris, 18 Broadway; W. T. Pratt, 295 Broadway; Harry Hughes, 1 Madison avenue; J. J. Caravan, 1 Madison avenue; W. K. Fisher, 501 West 138th street; F. W. Naylor, East Orange, N. J.; Tift, Produce Exchange; D. W. Von Bremen, 102 East 126th street; J. M. J. McAleer, 933 Bedford avenue; Geo. K. Macaulay, New Britain, Conn.; A. M. Turner, Pittsburgh, Pa.; W. P. Barker, St. Marys, Pa.; W. C. Connor, Jr., 385 Broadway; C. F. Fischer, 1916 Park avenue; N. C. Kingsbury, 15 Dey street; J. R. Silliman, 218 East 42nd street; W. L. Timpono, 1127 Halsey street, Brooklyn; R. T. Williams, Astoria, N. Y.; A. R. Carr, 18 Broadway; G. J. McDonald, 1 Madison avenue; H. S. Lafond, 1 Madison avenue; Fred G. Platt, Produce Exchange; T. H. C. Dickinson, 91 Chambers street; J. A. Lacy, Corona, N. Y.; C. W. Tomlinson, 379 Broadway; Wm. S. Cowie, 50 Church street; J. T. O'Rourke, Astoria, N. Y.; Geo. R. Johnson, Baltimore, Md.; J. A. Murphy, Buffalo, N. Y.; O. H. Smith, Washington, D. C.; J. A. Lannert, Williamsport, Pa.

Concatenation No. 1922, New York, N. Y., May 27, 1914.

- Snark—E. H. Lewis.
- Senior Hoo-Hoo—Bolling Arthur Johnson.
- Junior Hoo-Hoo—Chas. J. Kammer.
- Bozum—Orlando H. Smith.
- Scrivenor—R. T. Williams.
- Jobberwock—John T. O'Rourke.
- Custodian—Wm. L. Timpono.
- Arcanopus—George E. Wood.
- Gurdon—S. Robt. Scoble.

- 28600—Elmer Sydney Anderson, President and General Manager, Export and Domestic Hardware Co., New York, N. Y.
- 28607—Albert Constantine, Owner, New York City, N. Y.

28608—Robert Arthur Constantine, Salesman, J. H. Noulath Co., New York City, N. Y.  
 28609—John Harry McCoaker, Salesman, Norton & Co., Worcester, Mass.  
 28600—Charles R. Macaulay, President, C. R. Macaulay, Brooklyn, N. Y.  
 28601—James Catlin Miner, Traveling Salesman, Saldon Cypress Door Co., Palaka, Fla.  
 28602—Charles Lockard Reid, Salesman, E. O. Atkins & Co., Indianapolis, Ind.  
 28603—Charles R. Rogers, Superintendent, The Brunswick-Bathe Colander Co., Long Island City, N. Y.

Following members present:  
 2, 114, 1007, 2407, 3725, 3701, 4477, 5000, 7281, 10028, 11088, 12413, 14724, 16202, 18000, 21455, 27784, 27780, 27782, 27784, 27788, 27790, 27801, 27802, 27805, 27807, 27800, 27810, 27840, 28120, 28127, 28130, 28133, 28140, 28141, 28145, 28147, 28151, 28162, 28151, 28155, 28150, 28154, 28411, 28413, 28442, 28411, 28440, 28417.

**LITTLE ROCK, ARKANSAS**

Vicegerent Snark Frank Neimeyer, Central District Arkansas, Little Rock, Ark., held his first Concatenation at Little Rock, Ark., on June 6, 1914, initiating thirteen "kittens."

Concatenation was held in connection with the annual meeting of the Arkansas Association of Lumber Dealers.

The Concatenation was held at the Hotel Marion, Little Rock, and following the Concatenation the Hoo-Hoo and lumbermen boarded the Steamer Grand for a twenty mile ride up the Arkansas river, supper being served on the boat. Dancing and cards were some of the features of the amusement on the boat.

Brother Neimeyer was assisted by Vicegerent Snarks Geo. H. Grayson, Southwestern District; J. W. Trieschman, Eastern District, and I. R. Putman, Northwestern District, Arkansas.

The Concatenation and outing was a great success in every way, and all present had a most enjoyable time.

Brother John F. Judd, No. 04, Past Member of the Supreme Nine, and one of the most earnest and enthusiastic members of Hoo-Hoo was present and filled the station of Senior Hoo-Hoo.

Brother J. C. McGrath, Past Member of the Supreme Nine filled the station of Junior Hoo-Hoo in his usual, able and happy manner. Brother McGrath is one of the best ever and is always working for the good of Hoo-Hoo.

Brother Neimeyer is to be congratulated upon the great success of this Concatenation.

Arkansas is the Mother State of Hoo-Hoo, and we have no better members anywhere.

Little Rock is noted for its successful Concatenations and we are sure that Hoo-Hoo will always be a success in the good and great State of Arkansas.

Concatenation No. 1923, Little Rock, Ark., June 6, 1914.

- Snark—Frank Neimeyer.
- Senior Hoo-Hoo—J. F. Judd.
- Junior Hoo-Hoo—J. C. McGrath.
- Bozum—A. O. Becker.
- Scrivenor—Wm. W. Taylor.
- Jobberwock—A. W. Parks.
- Custodian—W. C. Norman.
- Arcanopus—J. W. Trieschman.
- Gurdon—J. F. Herd.

28601—Milo "Oloerlent" Aruckle, J. St. L. & W. R. R. Co., Little Rock, Ark.

28605—Harvey Dison Howard, Woods Superintendent, A. J. Neimeyer Lumber Co., Little Rock, Ark.

28600—Alexander Hoyt, St. Louis, Mo.

28607—Albert Edward Lamoni, Sales Manager, Arkansas Land and Lumber Co., Malvern, Ark.

28608—Paul Debing Luce, Salesman, Boston Hose and Rubber Co.,

28609—Luther Lee Moore, Salesman, Magnolia Petroleum Co., Oklahoma City, Okla.

28610—Arthur Bingley Oliphint, Traveling Freight Agent, St. L. & I. M. S. Ry. Co., Little Rock, Ark.

28611—Albert Chishom Read, Manager, Southern Trust Co., Little Rock, Ark.

28612—Arthur Donald Reynolds, Salesman, Waco Sash and Door Co., Waco, Texas.

28613—James Horner Rice, Chief Engineer, A. J. Neimeyer Lumber Co., Little Rock, Ark.

28614—Robert Foster Rogers, Traveling Salesman, Atlas Oil Supply Co., Little Rock, Ark.

28615—Maurice Sowell, Salesman, Crane & Co., Little Rock, Ark.

28616—Henry Dixon Swayze, Proprietor, H. D. Swayze Co., McOrory, Ark.

- Following members present:  
 94, 612, 712, 1012, 2090, 2430, 7403, 8050, 8370, 84740, 8047, 9343, 0077, 12422, 14282, 15292, 15301, 10225, 17078, 18223, 20245, 21400, 21814, 23717, 24248, 23005, 24084, 24004, 24701, 24723, 24784, 25127, 25636, 26720, 26820, 26830, 27468, 27463, 27464, 27575, 27720, 27731, 27733, 27735, 27736, 27742, 27744, 28000, 28200.



**W. W. FERGUSON, JR.**  
 Tuskaloosa, Okla.  
 Born September 28th, 1912. Died May 11th, 1914.

"There is no flock, however watched and tended, but one dead lamb is there."

Friends of Brother and Mrs. W. W. Ferguson regret to hear of the death of their little son, William, on May 11, 1914. He was the grandson of the late T. A. Ferguson, a saw-mill man, well known throughout the South. William was born September 28, 1912. From the first, he was a very interesting and lovable baby—such a bright manly little fellow. For eighteen months he was the pride and joy of his home, and although a mere baby, he had a number of friends among the older folk, as well as among the children.

Until his fatal illness he had always been an unusually fine, healthy child. Everything that loving hands and skilled nursing could do, was brought to bear upon the disease, but after a week of suffering, little William paid the debt that we all must pay. His mission in life was to bring sweetness, sunshine, and happiness to all who came in contact with him. His work on earth is done. It is a comfort to know that he is free from all sorrow, pain and suffering—safe from sin and temptation.

The bereaved ones have the sympathy of all their friends and acquaintances, and we know the Heavenly Father will soften their grief, and help them to bear their great sorrow. We love to think that William will always be just a sweet, innocent baby, and that he is safe in the arms of the Good Shepherd.

Our lives are sad and lonely, since you left us, Baby Son. And home seems dark and dreary without you, Little One. Our hearts are near to breaking when we see your empty chair. The half-worn shoes, the little aprons, and the cap you used to wear.

Your little toys, you loved so much, lie scattered o'er the floor; A bit of string, the battered horn you left behind the door. The half-torn kite you snatched so high into the winter sky. Marbles, a ball, a broken knife, an air-ship that can't fly.

You were so strong, so brave, so true, a manly little lad. How proud we were when first you said, "Mama," "Bye," and "Daddy."

Mother's heart is aching for blue eyes, a curly head, And Dad is lonesome for a romp before he goes to bed.

It was hard to see you suffer, harder still to see you go. But we know that up in Heaven you will never larger grow. We will be patient, bear our grief as best we can. For God is caring better for our boy, our little man.

**Hoo-Hoo Death Emergency Fund**

NOW WORKING UNDER EIGHTH CALL.  
 ARE YOU A SUBSCRIBER TO THIS FUND, IF NOT, WHY?  
 COME IN AND SHARE IN THE GOOD WORK.  
 BENEFIT, \$250.00.  
 COST, \$2.00 PER CALL.

The National Association  
Lumber and  
Sash and Door Salesmen

The National Association of Lumber and Sash and Door Salesmen held their annual convention in the parlors of the Lumbermen's Club, Chicago, on Saturday, May 2nd.

President Quixley called the session to order at 2 p. m. and announced the following committees:

Resolutions—Harry C. Page, William Schneider and Irwin Earl.  
Auditing—W. T. McGuire, Carl Sanborn and A. C. Blixberg.  
Nominating—J. H. Lang, E. Gorin and G. H. Bulgrin.  
Credentials—William Dripps, William Schneider and N. J. Cleary.  
Good of the Association—James L. Fraser, M. L. Brown and J. W. Anderson.

President Quixley then delivered the following address, which was received with approval.

Gentlemen of the National Association of Lumber and Sash and Door Salesmen: I have taken the liberty of writing out my talk to you, as I have some important matters to bring to your attention and I want to be sure not to overlook any of them, neither do I want to be carried away by impassioned remarks.

We have established quite universally the rate of commission to be paid on carload sales, and I believe this is working out quite satisfactorily to both the salesman and the shipper.

We have condemned the practice of selling cars in transit, as it has been condemned by all associations. I need not speak further on this, as we are all agreed that this practice, if extended, demoralizes trade, and I hope to see the day when there will be no such thing as transit cars.

I want to touch briefly on the establishment of a fund for the relief of aged or needy lumbermen and will suggest that the General Fund of the various associations might be merged with a central trust fund, and the death benefit and relief to be taken out of such a fund in the event of such a merger the burden would be more equally divided between members of all the associations; as it is now, some members might not get an assessment during the year and some might be called upon to pay several.

I also want to suggest that a fund be created for your president to visit the associations which are being formed all over the United States to enable us to get them to join the National Association.

During the last year we have corresponded with the following associations, endeavoring to interest them: Associated Lumber Salesmen, of Waco, Tex.; Iowa Association of Lumber, Sash & Door Salesmen, of Davenport, Iowa; Empire Wholesale Lumber, Sash & Door Salesmen, of New York; Texas Association Lumber, Sash & Door Salesmen, of Fort Worth, Texas; and the Union Association of Lumber, Sash & Door Salesmen, of Toledo, Ohio.

I believe it is possible to get all of these to join the National, but it will take some work, as it is necessary to show them where they are going to be benefited, and this can be done best by someone talking to them at one of their meetings; and it is not just to expect your president to take his time and pay his own expenses to interest them.

If the traveling salesmen of the United States can be united into one large body our influence will be felt, not only as a moral influence in promoting honest business methods and in elevating the standard of our members, and in assisting members in distress and in harmonizing the interests of salaried and commission salesmen, but we would then be able to get better transportation and hotel service; and our influence would assist the shipper; we could establish a central clearance house of information that would be of benefit to the entire lumber business as a whole.

I have given this matter considerable thought the past year, and I think it might be possible to make one grand association instead of leaving the several branches as we now have, and pay dues only to the National Association and give our boys a part in every lumber center of importance, giving them their own secretary and having them conduct meetings once a month and report to a board of governors of the National. If we established such a post in every city of consequence in the United States, we would have an association for everyone allied to the lumber business to deal with, and I believe a great deal of good would be accomplished by such a move.

I would recommend to the new administration that they give this matter due consideration and deep thought, as we are in an age of organization, and the time is ripe for the traveling salesman to make himself felt.

I suppose you think I am making some strong statements, but strong as they may seem I want it understood, that I believe every word of them, and I have chosen simple words to mean and to carry the message to you that it bears upon its face. You may think I am somewhat partial in making statements recommending such radical changes, but I want to say that I do not believe I have recommended anything that is not just to all parties interested. You will find obstacles lying in your path which will be overcome by concentrated effort. It is the Yankee spirit, characteristic of civilization handed down to us by our forefathers, to organize and to organize as one body and not as several bodies. I would also recommend that a delegate be sent to the next National Conservation Congress and that we have a booth at the Pan-American Exposition, which would not cost us anything to speak of. It could be conducted by relays of salesmen who will visit the exposition.

We must permit of no abridgements of the influences that have worked for our good, and we must ever advance that we may not be extinguished.

In concluding I want to thank our secretary and officers for the help they have given me the past year, and I want to thank the delegates who are here today supporting this good cause, and wish the next administration success.

The following officers were unanimously elected for the next year:

President—Irwin Earl, of Detroit, Mich.  
First Vice-president—Harry C. Page, of Springfield, Ill.  
Second Vice-president—G. H. Bulgrin, of Chicago.  
Secretary-treasurer—T. H. Nelson, of Indianapolis, Ind.  
Directors—Carl Schneider, of Grand Rapids, Mich.; Robert Blackburn, of Milwaukee, Wis., and J. E. Brantley, of Indianapolis, Ind.



IRWIN EARL, President  
Detroit, Mich.



T. H. NELSON, Secretary-Treasurer  
Indianapolis, Ind.

During the session the delegates were entertained by Mr. W. A. Eager, of Chicago, with vocal selections; he was accompanied on the piano by Mr. Blixberg of Detroit. Douglas Malloch, the Lumbermen's poet favored the delegates with several well chosen selections from his good books.

Short talks were made by L. E. Fuller of the Lumber World Review, Chicago. H. B. Darlington, of the American Lumberman, Chicago, and W. M. Stephenson, Scrivenoter, St. Louis.

The convention was a success in every way and all the delegates felt that a forward step had been made and that the outlook for the future success of the association was indeed bright.

THE BULLETIN wishes the National Association Lumber and Sash and Door Salesmen success and Health, Happiness and Long Life, and would like to see all the local associations join the National Association as we feel sure that this would prove of great benefit and would be to the best interests of all.

Now all together all the time for LUMBER.  
The Salesmen are the men who come in contact with the trade, and they are doing everything in their power to advance the interests of the lumber industry, and are doing all they can to see that LUMBER is used for all practical purposes, and that the trade and consumers understand that there is NO SUBSTITUTE for LUMBER providing the RIGHT KIND OF LUMBER is used.

A YOUNG HOO-HOO

WE ARE in receipt of advice from Brother B. O. Bird, Iiam A. Shumm, of Seattle, Washington, announcing the arrival of Ralph Hudgens Shumm, on May 30, 1914, weight seven and one-half pounds.

THE BULLETIN wishes Ralph Hudgens Shumm, Health, Happiness and Long Life.

A New Girl in Town

WE ARE in receipt of advice from Brother B. O. Bird, of the Grant Timber and Manufacturing Company, Selma, La., announcing the arrival of Miss Frances Rose Bird, on June 1, 1914, weight eight and one-half pounds.

THE BULLETIN wishes Miss Frances Rose Health, Happiness and Long Life.

PERSONAL

SUPREME Gurdon E. H. Lewis of New York, N. Y., sailed on June 4, for a trip to Europe, and will be away until last of August. The Scrivenoter received a good letter from Brother Lewis, advising of the trip and inviting the Scrivenoter to accompany him, and the Scrivenoter was forced to decline the kind invitation with sincere regret.

THE BULLETIN wishes Brother Lewis a pleasant, happy and successful trip, and trusts that he will return in good shape to attend the Twenty-third Annual at Winnipeg.



E. H. LEWIS  
Supreme Gurdon.

Brother Lewis is a Hoo-Hoo and proud of it and has worked hard for the success of the Order. He was Vicegerent Snark for the State of Washington, and when he located in New York he again put his shoulders to the wheel and proved that it was possible for Hoo-Hoo to succeed in New York.

Before sailing Brother Lewis wrote the following letter to all the Vicegerent Snarks in his jurisdiction:  
DEAR BROTHER:

I sincerely trust that you will, without fail, be able to hold at least one Concatenation between now and the 9th of September. I have not as yet reached the high-water mark of candidates intended. There is yet time if you will exert yourself, to hold at least one more Concatenation, and if every Vicegerent Snark in this jurisdiction would do so we would come out with flying colors. I am not going to give up and am still in hopes that you will rally around you the active members in your territory and hold a rousing Concatenation. I have been figuring on your holding at least one during the summer months, or at the same date of the annual, September 9th, providing you are not going to Winnipeg.

I am very sorry that I will not be here to lend you any further assistance as I am sailing for Europe on June 4th, and will not be back until sometime in August. Please put your shoulder to the wheel while I am gone and see if you cannot surprise Brother Stephenson with a rousing Concatenation and show the West that the Eastern jurisdiction can lead in Hoo-Hoo, as well as in everything else.

With kind personal regards, I remain, as ever,  
Fraternally yours,  
E. H. LEWIS,  
Gurdon.

The Scrivenoter trusts that all the Vicegerent Snarks in Supreme Gurdon Lewis' jurisdiction will get busy and hold a Concatenation before September 9, 1914.

Vicegerent Snark E. G. Jarrett of Mexico, Mexico City, Mexico, was a welcome visitor at the Scrivenoter's office recently.

Brother Jarrett has resided in Mexico for many years and has been closely identified with the lumber industry of Mexico. Brother Jarrett was among the last of the Americans to leave Mexico City.

Brother Jarrett will visit his old home at Evansville, Ind., but trusts that he will soon be able to return to Mexico.

Brother Carl Saye, of the McLeod Lumber Co., Chicago, Ill., has moved his headquarters from Chicago to New York. He will have offices at 918 Lincoln building, New York City. Brother Saye is an enthusiastic Hoo-Hoo and has many friends in the lumber trade.

Brother Saye was tendered a surprise farewell banquet by his Chicago Hoo-Hoo and lumber friends at the Chicago Automobile Club and was presented with a gold watch and chain as a slight token of their friendship.

THE BULLETIN wishes Brother Saye success in his new fields and continued Health, Happiness and Long Life.

Brother John J. Donahoe of New Orleans, La., has made a change in his business, and is now connected with the Robinson Lumber Company, Suite 717 Whitney-Central building, New Orleans, La.

THE BULLETIN wishes Brother Donahoe success and Health, Happiness and Long Life.

HOO-HOO YELL!

1-2-3-4-5-6-7-8-9.

By-the-Tail-of-the  
Great-Black-Cat!

Black-Cat! Hoo-Hoo!



I AM PROUD  
OF MY  
ORDER



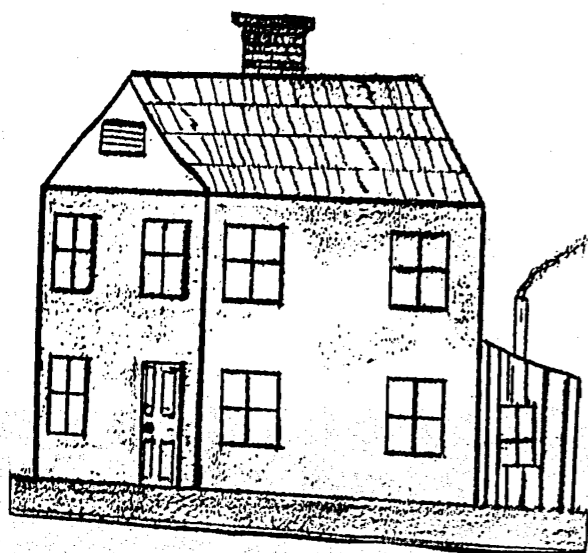
MY SQUARE DEAL MOTTO:  
ONE MAN WITH ROD AND REEL  
AND ONE HOOK TO ONE FISH



AROUND MCGARVIN'S FISHING CAMP

By Robert E. Masters (No. 71)

AS MANY will imagine some of my experiences around McGarvin's fishing camp savors of fairy tales. I will help that idea by starting off on the right twang of—once upon a time—McGarvin established a camp in a barn-like two-story frame structure down on Alamitos Bay, about five miles below Long Beach, California. For many years he employed himself and family and several extra men fishing for the markets.



McGarvin's Fishing Camp.

He was familiarly known as "Old Man McGarvin," and while only a humble fisherman by occupation, he was a grand old man in disposition and a natural born statesman in intellect. He had two sons and two daughters, John, Gib, Belle and Ethel.

The first floor of the house was divided in two rooms; the front half was given up entirely to the girls; the rear half was a dining room with a lean-to kitchen, the upper part of the house was one large room used by the men of the family as a bunk room, a place to store nets and seines and as a place to mend and repair them in bad weather. Some distance around the arm of the bay there were tents for the use of the men they employed.

Their catch was shipped to the Los Angeles, Pasadena and Riverside markets, and often to San Francisco, as frequently it ran into tons. They employed all sorts of methods to catch all sorts of fish; trammel nets, trawls and trawl nets, shore and deep water seines of various size mesh, trolling, etc. The girls took an active part and interest in the fisheries, and were as expert and as much at home in the water as their brothers.

Sometimes their hauls were made in the bay with fine thread small mesh nets for anchovy and smelt. These seines were not so extensive, from 300 to 400 feet long for the bay, but the hauls they made of these small fish were quite extensive; though the smelt caught in the bay were not nearly so large as some caught in the ocean, they found a ready sale for them. The surf smelt are firmer, better flavored and larger than the bay smelt, and at times are caught in immense schools in the long seines used in the sea. In some hauls along the ocean beach I have often seen smelts eighteen inches long, large enough to bake for a dinner for three. I have caught the smelt up to that size on rod and reel and they are swift, gamey

fighters on light tackle. You know what fine flavored, firm white meat smelt are and they make a glittering, shimmering spinner when put on a hook right to troll for big game fish, or as a bait still fishing for bottom fish and sharks, though sardines are more generally preferred as bait; they are harder to obtain and keep than smelt are.

It was a sight at times when hauling the seine in the bay and they caught a school of mullet. They are jumpers and seemed trained for the occasion—when they found they were being hemmed in they would run back from the seine toward the shore and then turn and take a running jump over the cork line, following one another after the fashion of a lot of sheep—and that means money getting away from the fishermen on the jump, for they command a ready market at a good price on the Pacific Coast, and unless some of the men get on the outside of the seine and hold it above the water there are very few mullet left to tell the tale.

Mullet seem to be in all waters and are preyed on by everything. I have seen a hungry porpoise chasing mullet with so much energy and speed as to beach themselves high and dry above the water. I have seen other fish do that, too, when their game ran into shoal water for protection and then give their pursuer the quick dodge. The mullet try to escape their pursuer by jumping, and it is no uncommon sight to see a mullet shoot up out of the water and a porpoise follow part way out and catch the mullet in the air—talk about "taking them in on the fly."

Mullet are bottom feeders; they eat no fish or anything of any size; swimming with their heads down they take up a mouthful of mud, extract any food in it and expel the refuse. In the Indian River in Florida. I have seen immense schools of mullet strike good feeding ground in very shallow water, standing on their heads with their mouths down in the mud and all their tails above the water waving in the air.

McGarvin's camp was so situated on an arm running between the bay and the ocean it was handy for them to fish in either. Gib and John were credited with the ability to handle a sail-boat second to none, and they were familiar with every point and inlet along the coast. The pass from the ocean to the bay had only four feet of water over the bar at high tide, consequently it had a heavy sea breaking over it at all times, and it took skillful handling of a boat, especially a sail-boat, to ride out and in safely. I never knew anyone but the McGarvin boys to undertake it in a small sail-boat. I have gone outside on many a fishing trip with them, with no bad results going over the bar other than a good drenching now and then.

Going out through the surf in row boats for shore seining was a rather dangerous undertaking. The end of a thousand feet of rope was made fast to the boat and then coiled up in the boat—this was attached to a thousand feet of seine which was folded back and forth on the rear end of one of the larger surf boats; to this was attached another thousand feet of line; this enables them to pull 3,000 feet from shore and into quite deep water, before making the sweep to return.

The breakers are usually high along the shore, and it takes experts at the oars with a thorough knowledge of handling a boat in the surf to get through safely with an empty boat, much less one weighted down with a lot of wet seine and rope in the stern end. The men have to be onto their job with both hands and feet in a long pull, a strong pull, and a pull altogether, and know when to do it; or over she goes, and the men have to jump and swim for their lives to avoid getting caught and entangled in the seine, which would be as deadly to them as it is to the fish.

Two or three go out in the boat and the rest remain on shore and "hold on to the end of the rope." As soon as the boat makes the sweep and returns to the shore, then the haul is on in earnest; sometimes they draw almost a blank or a net full of sea-weed; again an immense shark may get caught and in thrashing around get wound up in the net and tear that portion of it to pieces. Again, the haul may be so heavy they cannot handle it, and what they do land keeps them on the jump to get it off to the market. Of course, this was only one of their many methods of fishing, but when it comes to catching fish for the market, all fishermen are greedy; they want all they can get.

I have often been in a boat when the fish were nearly up to my knees, and the fisherman will load a boat down till it sets so low in the water, they risk their lives getting back.

Ofttimes when a shore haul was being made the girls would lend a hand hauling the seine, and I noticed a tall, handsome young fisherman always managed to get on the end of the rope that Belle McGarvin was on, and it was easy to see that cupid had been shooting his darts down deep in his heart, and cupid had been just as industrious and accurate in his aim in the other direction, and that Belle was not averse to his attentions could be told by her shy glances and blushes that were apparent to all, but the man most interested in them, but she had all the natural womanly qualifications of her Newport society sister of pretending not to know or see—keeping a fellow guessing and on the anxious seat.

He had a baritone voice that would have graced the Bostonians, and it was a rare treat when he got so bubbling full that he could hold in no longer, to hear his voice ring out over the sea:

I've been caught in a net,  
By a dear little pet;  
Her eyes are as bright  
As the deep rolling sea;  
She's a fisherman's daughter,  
She lives o'er the water,  
She's going to be married,  
Next Sunday to me.

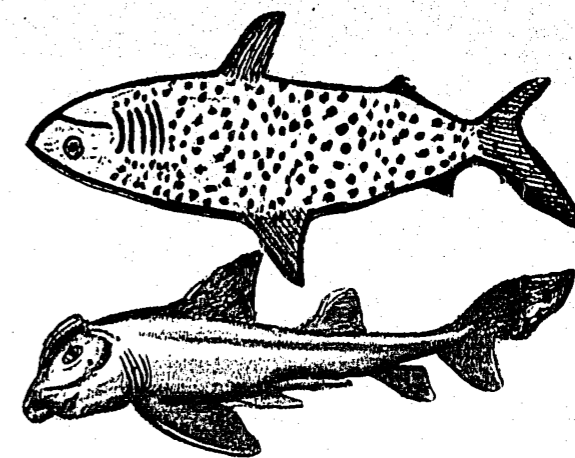
She's as rare as the Salmon,  
There's really no gammon,  
As sweet as the shrimp,  
Nowly served up for tea;  
My heart she has caught,  
And a place I have bought,  
Where a ray of dear sunshine  
Forever shall be.

He had the right kind of persistence that is bound to win. They were married, and after all these years I happened on the sea shore near another town a short time ago, and walked down to the water's edge to see what catch a crew had made in a boat that was coming in through the surf, when behold there was the man himself—and he took me right up to see his twelve-year-old boy and call on Belle in the cottage by the sea, where a ray of dear sunshine forever shall be.

One day John came up to my house to notify me the big sharks were running in the bay, and the old man would like to see me handle one of them on a rod and reel, and of course, I was right in for it, and drove down to the bay; and Lizzie and I started out after the game. Lizzie was the name of a row boat the McGarvins had built for me. It was a cross between a dory and skiff, and as staunch a sea and surf boat as could be made; it was the first boat that was built for pleasure or owned and used on Alamitos Bay by any one outside of the fishing crews.

The bait was hardly in the water before it was taken, and after a short skirmish, I landed a Port Jackson shark, called by some the horned shark on account of the horn or strong spine in front of both the dorsal fins. This is one of the smaller members of the tribe, not exceeding five feet in length—the one I had just landed measured four feet and six inches—they belong to tropical waters and very little is known of their habits. The books claim it is a rare specimen, but I have caught at least twenty, through that many years. I have now, five pairs of horns that I have taken out—some I caught. One

pair is nearly four inches long. They are pure horn and as a rule are white with a black band on them, but one pair I took out are as pink all through as if they had been stained.



Port Jackson and Leopard Sharks.

They are an odd fish; their mouth is a coat of mail, armored all through and they can crush a clam like I could a peanut. When taken into the boat all tired out from their struggles they do not turn over on their side, but lay as they swim, breathing long deep breaths more like a human than a fish, and look up with such a mournful-oh-how-could-you-do-it stare without batting an eye that I always felt like putting them back in the sea; but I never did, because I knew how destructive they were to shell fish. If I were a professor of lithology instead of saying, without batting an eye, I would say: "In the present existing genus there is no sclerotic membrane of the optics," or something to that effect; but a fisherman would say: "The darn thing can't wink," and mean the same thing.

The second time my bait was taken I had considerable more of a battle, and brought to gaff a Leopard Shark nearly seven feet long; this shark is a dull yellow color with black spots. There is nothing mournful about the look from its eyes; the cold malignant deadly stare gives one that creepy feeling. This shark is viviparous. I have seen eleven alive, well developed sharks, each a foot long, capable of swimming off and taking care of themselves, taken from a shark after it had been killed.

While I had been somewhat busy with these two catches, I had not succeeded in introducing myself to one of the big gray sharks that McGarvin wanted to see handled on a rod and reel, so I baited up for the third attempt. At ten minutes of twelve we were eating our lunch in the boat when z-e-e-e went the reel in a hard business like buzz and as soon as I picked up my rod, I knew it meant the event of the day. I told Keiger, my boatman, to get up his anchor in a hurry as there was going to be h— on the Wabash for awhile.

I had caught forty varieties of fish in that district, and McGarvin said there were forty more varieties that I had not caught. I was familiar with the strike and feel of the fish, and could call the kind nearly every time, but this one was a new one on me; I had handled a number of the big gray sharks and knew it was not one of them.

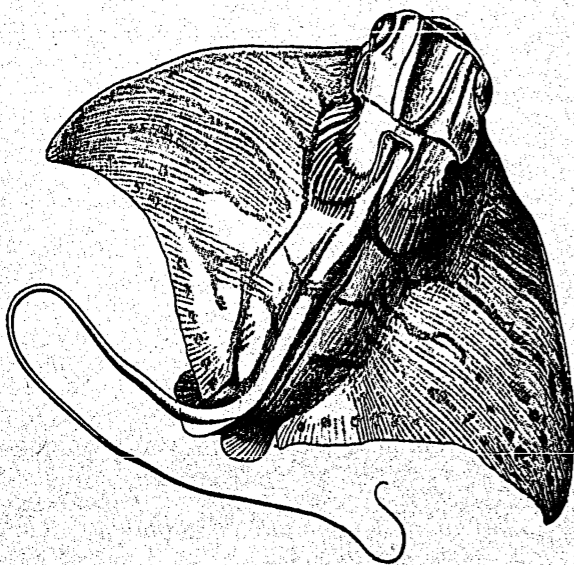
The Lizzie was sixteen feet long and a fairly light running boat, I was using an eleven ounce rod with a large reel holding nine hundred feet of No. 18 cutty-hunk line. I let him have the bait for a few feet to give whatever it was a chance to gorge it, and I saw Keiger had the anchor clear; so I gave him the butt good and hard, to be sure and set the 10/0 hook well into him, and when I did it was just as if I had been coupled on to a locomotive and I could have stopped one as easy as I could that fish. With my brakes on, and putting all the strain on the line that I dared, he kept taking the line till there was over six hundred feet out and no sign of letting up,

and by that time we had the boat well under way and let him have the boat to tow. He took it up back of McGarvin's house, then made a dive for the boat, passed it, and started down the bay at a dizzy pace until he came opposite the mouth of the San Gabriel river; he turned and went up the river for fully a mile, then turned and started down stream; he came down and passed under the boat so quick, no reel could have taken the line up fast enough and it lay in figure eights and loops all over the water. But we were both taking up slack as fast as we could; the fish on one end and me on the other, and I was in full partnership with him in towing the boat for I was holding him all I could trust the line to stand, and recovering all I could every chance I had; and Keiger set the oars against him in any of his steady runs, and even rowed up against him at times. When he got back in the bay, down he went to the bottom, and lay there until I had recovered all the line, until we were directly over him in about thirty feet of water. But tug and strain as much as my line would stand, I could not move him anymore than I could a brick house. I tried pumping, but the pump didn't work; he just lay there sulking and resting on the bottom while I was working overtime.

I tried nagging and that was so severe on his mouth he got up and got out in a hurry. Straight down the bay, through the inlet, out into the breakers.

The breakers were running so high it would have been too hazardous to venture into them to continue the fight, and I thought several times I would have to put on strain enough to break the line, but I kept as close to the breakers as I could, and let the line run with him under pressure until he had over eight hundred feet out and I had begun to think he was going to strip the reel of line, when he turned and came racing back through the pass, up into the bay again. He had learned, to get relief from whatever it was after him with such a hold in his mouth, he must take the back track.

He had not come near the surface once, and we had been working in too deep water for me to even get a glimpse of him, but I had suspicions of what I was hooked onto. As soon as he got into the bay, he settled himself down on the bottom in another fit of the sulks, to rest. I kept between him and the ocean, and nagged him into motion again; he zigzagged around and up the bay until he was away above McGarvin's, and then he turned and started down the bay on the near side of the inlet, but I noticed he was beginning to weaken, and by the time he had crossed the bay to the mouth of the San Gabriel river again I had him so he would obey the line and he came to the surface with a deep grunt about fifty feet from the boat. As his head showed up above the water, in coloring and all, it looked as if I had caught a Jersey Bull.



Oxray or Devil Fish

As I lead him up to the boat, Keiger got the gaff hook under his jaw, and we slid him over the side of the boat, and I had landed my first large eagle or oxray—called by many the devil fish and sea devil. There are many varieties of rays and all repulsive enough without adding a satanic cognomen to them; but call it what you will, this fellow made me work harder and sweat more than any fish I ever tackled, and I have landed a number of luna, tarpon and jew fish.

This bat of the sea measured six feet eight inches across the back and thirteen inches between its big eyes, and had towed two men and a boat a total of six miles. When we got him in the boat after an up-and-down-hill fight of two hours and twenty minutes I was ready to sit down and gaze at his satanic majesty, and he gazed at me. I don't know what he thought, but I wondered which was the most tired, me or the fish.

### THE PRACTICAL SIDE

EVERY member should read carefully, each month, "THE PRACTICAL SIDE." This refers to unemployed members and we can show our best nature and our fraternal spirit by not only reading this page, but by doing all in our power to place our brother in line for a position.

EVERY HOO-HOO who employs MEN can find the MAN he is looking for through the columns of THE BULLETIN.

If you want a man for any position, advise the Scrivenoter and he will put you in touch with the man you want.

Remember, it is your duty as a loyal Hoo-Hoo to assist a worthy brother to employment.

Read all the advertisements in this issue and advise the Scrivenoter promptly of any opportunity where we can place our members. Do this in a true fraternal spirit.

In order to treat every member alike the Scrivenoter has adopted a rule to run all advertisements under heading "The Practical Side," three months. Unless we are requested by advertiser to continue his advertisement for a longer period. Unless so requested advertisement will be discontinued after it has been run three months. We want to make this department of more value to our members and will highly appreciate your suggestions along this line.

"WANTED—Traveling salesman to sell yellow pine, rough and dressed. Reply stating age, experience, reference, average sales per month, territory covered, salary expected, and when you can report for duty. Post office box No. 65, Albany, Georgia."

THE BULLETIN is in receipt of a letter from a good Hoo-Hoo in which he advises that he needs employment at once. He is a practical planing mill man, and is thoroughly competent to handle sash, door, blind and mill work, as he has made a thorough study of this branch of the business, as well as the lumber and general building business.

He understands plans and drawings and can estimate on anything in the building line.

He has had experience as foreman and superintendent. He is steady and absolutely sober and is confident he can make good if given a chance.

CAN YOU USE HIM?

Advise the Scrivenoter promptly.



### HOO-HOO HAT



WE HAVE secured a supply of the Hoo-Hoo hats like those worn at the Twenty-Second Annual at St. Louis. They are just the hat for concatenations and lumber conventions, and can be used as a traveling hat.

They are made of heavy black felt, with gold band, with large black cat in front.

Every Hoo-Hoo should have one.

The Scrivenoter will be glad to send you one for fifty cents. ORDER ONE TODAY AND GET IN LINE.



THOMAS COOTER  
Vice-great Snark,  
Humboldt District California, Eureka, Cal.



### OL' MISTAH TROUBLE.

Ol' Mistah Trouble, he come aroun' one day  
An' say: "I gwinter git you, so you better run away!  
I likes to see you hustle. Dat's de way I has my fun;  
I knows I kin ketch up to you, no matter how you run."

I says: "Mistah Trouble, you have been a-chasin' me  
Ever since I kin remember, an' I'se tired as I kin be.  
So I'se gwinter stop right yere an' turn aroun', a-facin' you.  
An' lick you if I kin, an' fin' out jus' what you kin do."

Ol' Mistah Trouble, he looked mightily ashamed,  
He acted like a buckin' hoss dat's suddenly been tamed.  
An' den he turned an' traveled off, a-hollerin' "Good day;  
I ain't got time to fool aroun' wif folks dat acts dat way."



### IMPORTANT



THE Scrivenoter has been advised that a few men claiming to be members of the Order are going about soliciting aid in the shape of loans from our members. The Supreme Nine requests members of the Order that if anyone, personally unknown to them, applies to them for aid, claiming that he is a member of the Order, and asking for aid on account of such membership, that the member immediately take the matter up by wire with the Scrivenoter, giving as full particulars as possible and always giving number claimed by party who is asking for aid. The Scrivenoter will, if the party is entitled to aid on account of membership in the Order, advise you promptly what action to take. The Order has an Imminent Distress Fund for this purpose. If the applicant is worthy and entitled to assistance, it will be given promptly. Please bear this in mind and assist the Supreme Nine all in your power to stop this practice.



The three sweetest words in the English Language are: "Enclosed find Check." Have you paid your dues?



### WHERE THE WEST BEGINS.

Out where the handclasp's a little stronger,  
Out where a smile dwells a little longer,  
That's where the West begins;  
Out where the sun is a little brighter,  
Where the snows that fall are a trifle whiter,  
Where the bonds of home are a wee bit tighter,  
That's where the West begins.

Out where the skies are a trifle bluer,  
Out where friendship's a little truer;  
That's where the West begins;  
Out where a fresher breeze is blowing,  
Where there's laughter in every streamlet flowing,  
Where there's more of reaping and less of sowing—  
That's where the West begins.

Out where the world is in the making  
Where fewer hearts with despair are aching—  
That's where the West begins;  
Where there's more of singing and less of sighing,  
Where there's more of giving and less of buying,  
And a man makes friends without half trying—  
That's where the West begins.

—Arthur Chapman.



### ACCOMMODATING.

An old negro woman came into a Washington real estate office the other day and was recognized as a tenant of a small house that had become much enhanced in value by reason of the building of a new union station in that neighborhood. "Look here, auntie, we are going to raise your rent this month," remarked the agent.

"Deed, and Ah's glad to hear dat, sah," the old woman replied, ducking her head politely. "Mighty glad, fo' sho, case Ah des come in hyah today to tell yo' dat Ah couldn't raise hit dis month."—Harper's Magazine.



ALLEY BALDWIN SIMONSON, EDITOR & BUSINESS MANAGER  
The Bulletin

The above was the photograph of Brother Simonson was taken by Brother F. G. Hasky, 8711 on route from Cairo to St. Louis.

## HOO-HOO PENNANT

We have made a great improvement in our PENNANTS, and the new ones just received are a work of art. YOU should have one of these PENNANTS. We have made no change in the price, although we are sure the NEW pennants are worth more. SEND IN 99 CENTS AT ONCE and if not satisfied, money will be refunded.

## HOO-HOO SONG

THE SONG Hi! Hi! Hoo! Hoo! written by Brother Geo. W. Hoag (10722), of Spokane, Wash., has been printed in regular form on two sheets. Brother Hoag furnished a beautiful design for the front cover. The words and music are by Brother Hoag. The words are as follows:

Oh the Great Black Cat has come to earth Hi! Hi! Hoo! Hoo!  
And all his Pals are men of worth Hi! Hi! Hoo! Hoo!  
He giveth to his own long life, happiness and health in measures rife,  
And all good things come to them without strife. Hi! Hi! Hoo! Hoo!  
Into the garden and on to the roof Hi! Hi! Hoo! Hoo!  
We're catenated and all bomb proof Hi! Hi! Hoo! Hoo!  
We'll drown the blues with stories and song  
Never were we known to do aught that's wrong  
So let's be merry the whole night long. Hi! Hi! Hoo! Hoo!  
Hi! Hi! Hoo! Hoo! Hi! Hi! Hoo! Hoo!  
By the tail of the Great Black Cat Hoo Hoo,  
We'll strangle out the life of the fierce Hoo Doo,  
It's nine ninety nine for him Skidoo  
Hi! Hi! Hoo! Hoo! Hi! Hi! Hoo! Hoo!

A supply of these songs will be furnished Vicegerent Snarks on request free of charge for use at concatenations or other Hoo-Hoo gatherings.

The song will be sent any member of Hoo-Hoo on receipt of fifty (50) cents to cover cost of printing, mailing, etc. Every Hoo-Hoo should have a copy of this song. SEND IN YOUR ORDER NOW.

## THE OPEN DOOR

THE Scrivenator extends a most hearty invitation to all members of the Order to visit the Scrivenator's office when in St. Louis, and assures them a cordial welcome. Come in and see us and see for yourself just how the business of the Order is conducted.

Ask all the questions you wish and we will, to the best of our ability, endeavor to satisfy you fully.

Make this office your headquarters while in St. Louis and have your mail addressed in our care. This is your office and you should use it.

A complete file of the lumber trade journals is kept in this office for the information of visiting members. Come in and get acquainted.

### THE MAILING LIST.

Our mailing list is made up from latest data at hand and is corrected monthly.

Each member is requested to report to the Scrivenator promptly any error in his address, or any change made or contemplated, that THE BULLETIN may reach every member regularly.

### ADVERTISING IN THE BULLETIN.

In accordance with action taken at the Twenty-Second Annual, THE BULLETIN is now open to advertisers.

Hoo-Hoo stands for the lumber industry and THE BULLETIN will carry NO advertisement of any substitute for WOOD.

THE BULLETIN will NOT carry any advertisement of liquors.

THE BULLETIN will NOT carry any MAIL ORDER advertising. We will only carry advertisements of goods that are sold by the RETAIL TRADE.

ADVERTISING RATES WILL BE FURNISHED ON APPLICATION.

THE ADVERTISING RATES ARE BASED UPON OUR PAID CIRCULATION. WE WANT NO ADVERTISING MATTER EXCEPT UPON STRICTLY BUSINESS REASONS. IF YOU THINK AN ADVERTISEMENT IN THE BULLETIN WILL INCREASE YOUR SALES WE WANT YOUR ADVERTISEMENT.

THE BULLETIN has a large paid circulation and it is read not only by our members, but by their families as well. We believe it is a valuable medium for advertisers. Our circulation is general with manufacturers, wholesalers and retailers and is, we believe, worth the PRICE charged.

If you wish to favor THE BULLETIN with a share of your advertising ON STRICTLY A BUSINESS BASIS we will be pleased to hear from you on the subject.

THE BULLETIN and HOO-HOO stand as the exponent of the LUMBER INDUSTRY OF THE WORLD.

THE BULLETIN IS A PAPER OF PAID CIRCULATION AND IS READ.

WE BELIEVE THAT THE BULLETIN WILL PROVE TO BE A VALUABLE ADVERTISING MEDIUM.



## THE PRACTICAL SIDE OF HOO-HOO

The men whose Hoo-Hoo names appear in the notices below are out of work and want employment. This is intended as a permanent department of The Bulletin, through which to make these facts known. It should be read by several thousand business men who employ men in many varied forms, and it can be made of great value in giving practical application to Hoo-Hoo central theme of helping one another. It is hoped the department will receive very careful attention each issue.



Do you get fair treatment in count and grade of stock? If not, turn same over to me and I will see that you do. Chas. D. Dyer, Hardwood Lumber Inspector, 6920 Catharine St., Philadelphia, Pa. Applying National Hardwood Association Rules, also Manufacturers' Association Rules.

WANTED—Position as manager of retail lumber yard. 10 years' experience. Prefer Pacific Coast. Address "P. F." care W. M. Stephenson, Scrivenator, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Any kind of a position with lumber or mill company where there is a chance for advancement. Address "D. D." care W. M. Stephenson, Scrivenator, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position as manager in a retail lumber yard in Iowa by experienced man. Can furnish good references. Address "A." care W. M. Stephenson, Scrivenator, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position as sales manager or superintendent of box factory. West preferred. Highest reference. Address "Z." care W. M. Stephenson, Scrivenator, 1219 Wright Building, St. Louis, Mo.

WANTED—Position as traveling salesman or buyer for some yellow pine concern. Southern territory preferred. Address "H." care W. M. Stephenson, Scrivenator, 1219 Wright Building, St. Louis, Mo.

WANTED—Position as superintendent or manager for a yellow pine plant. Understand the business from stump to car and can furnish best of references. Address "D." care W. M. Stephenson, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position by a planing mill or sawmill foreman, either cypress or pine. Capable of handling men and getting results. Address "T." care W. M. Stephenson, Scrivenator, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position as manager of commissary store connected with sawmill. Am experienced and can give satisfactory reference. Address "S." care W. M. Stephenson, Scrivenator, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position as manager retail lumber yard. Have had 8 years' experience and can give best of reference. Prefer Nebraska or Iowa. Address "H. H." care W. M. Stephenson, Scrivenator, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position as traveling salesman; have had experience in selling lumber, and also in selling land. Can satisfy as to habits and ability. Have had experience in adjusting claims. Address "E." care W. M. Stephenson, Wright Building, St. Louis, Mo.

WANTED—To sell wholesale and retail lumber business in Eastern Ontario. This is a good going concern and is open to the strictest investigation. Owner wishes to retire. If interested address "R." care W. M. Stephenson, Scrivenator, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position as representative in Southern territory for some good machinery or mill supply firm. I am well acquainted with mill men throughout the South and can guarantee satisfaction. Address "U." care W. M. Stephenson, Scrivenator, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position as manager or assistant with some good lumber company. Have had three years' experience and can give good references. North or Northwest preferred, but can go anywhere. Address "F." care W. M. Stephenson, Scrivenator, 1219 Wright Bldg., St. Louis, Mo.

WANTED—I understand the lumber business thoroughly and am open for position of office man and double entry bookkeeper, age 45, married and strictly sober, can furnish reference and bond. Address "I. I." care W. M. Stephenson, Scrivenator, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position as bookkeeper by young man with several years' experience in lumber manufacturing office. Best of references. Seeking new position only on account of mill am now with having cut out. Address "H." care W. M. Stephenson, Scrivenator, 1219 Wright Building, St. Louis, Mo.

WANTED—Position as sales manager of yellow pine mill with daily capacity of 75 thousand or more feet. Am 29 years old and know the yellow pine business thoroughly from every angle. Can get business that will stick at highest prices. Address "I." care W. M. Stephenson, Scrivenator, No. 1219 Wright Building, St. Louis, Mo.

WANTED—I am in the market to do contract sawing. Have a 35 H. P. mill, double edger and all modern improvements. Will cut ten thousand feet of hardwood per day. Have had fifteen years' experience and can give satisfactory reference. Address "V." care W. M. Stephenson, Scrivenator, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position as sales manager, traveling salesman or buyer by a man of over twenty years' experience in Southern hardwoods. Am practical in every department and have a wide acquaintance with consuming trade. References furnished. Address "X." care W. M. Stephenson, Scrivenator, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position by man of middle age in office or yard in California or Arizona. Several years' experience in the East in yard management. Knowledge of bookkeeping. Rapid and accurate on estimates. Good correspondent. Reference. Address "O. G." care W. M. Stephenson, Scrivenator, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position as manager of retail lumber yard by middle aged man, married, 8 years' experience in lumber business. Good bookkeeper. Used to meeting the public and a business getter. First-class reference. Prefer Washington, Oregon or California. Address "AA" care W. M. Stephenson, Scrivenator, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position as manager of retail lumber yard by middle aged man; married, strictly sober, experienced. Plenty references. Desires a permanent, good paying position. Have and can make good. Good reasons for leaving and wishing employment. Give me a hearing. Address "J." care W. M. Stephenson, 1219 Wright Building, St. Louis, Mo.

WANTED—By Pacific Coast buyer or sales manager, now connection. No other concerns considered. Experienced in the East handling heavy trade, also on the coast. Thorough lumberman, invite rigid investigation of qualifications, references, etc. Address "K." care W. M. Stephenson, Scrivenator, 1219 Wright Building, St. Louis, Mo.

WANTED—Position with good retail lumber yard in the South. Will consider either office or yard job. Have had 4 years' experience, am now employed as secretary and treasurer and assistant manager of yard doing \$30,000.00 business, but desire to make a change. Address "J. J." care W. M. Stephenson, Scrivenator, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position with wholesale lumber company or mill in or around Portland, Oregon. Am 29 years old, have had ten years' experience in lumber and shingles with Eastern company, and can furnish first-class references. Could handle either office or traveling position. Address "O." care W. M. Stephenson, Scrivenator, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position with some good, reliable lumber firm in Portland, Oregon. Have had fifteen years' experience and am familiar with the retail department. Am 32 years of age and married. Can give excellent references as to character and ability. Want to locate in Portland. Can you use me. Address "BB." care W. M. Stephenson, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position as general superintendent of sawmill plant. Know lumber from stump to car and can get ready to work any kind of labor and understand the mechanical end of business thoroughly, started sawmill work as machinist. Can give good references as to character and ability. Address "V." care W. M. Stephenson, Scrivenator, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position in the West with some good concern where there will be chance of advancement. Have had six years' experience in a retail yard. Am now employed, but desire change to the West. Can furnish references. Strictly sober, married, 24 years of age. Can go to work on 30 days' notice. Address "W." care W. M. Stephenson, Scrivenator, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Accountant and auditor, familiar with the different departments of lumber manufacture, payroll, voucher systems, etc., costs, wishes to correspond with sawmill concern in need of a competent man. Am unmarried and willing to go to any healthy location in the Southern States. At present employed in New Orleans. Address "M." care W. M. Stephenson, Scrivenator, 1219 Wright Bldg., St. Louis, Mo.

WANTED—I would like to secure position as mill superintendent in the South. Have been on the West Coast a number of years and want to change to the South. Am 40 years old, married and have had 18 years' experience. Know the lumber business from the stump to the car, both hard and soft woods. Am sober and industrious and can handle any size plant. Address "K. K." care W. M. Stephenson, Scrivenator, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position by man who has held position of General Superintendent and assistant general manager of large lumber company. Understand the lumber and mill business in all its branches, as well as all kinds of office work and banking. Can furnish best of reference and bond. Am out of a job at present on account of mill cutting out. Need position at once. Will go anywhere. Address "O. O." care W. M. Stephenson, Scrivenator, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position in some clerical work in office or yard in Minneapolis, Minn., by married man of 25. Have had seven years' experience in the lumber business and can furnish excellent reference as to my ability and character. Am at present employed but desire change with larger company where there is a chance for promotion. Have been 5 years with firm I am with now. Address "O." care W. M. Stephenson, Scrivenator, 1219 Wright Building, St. Louis, Mo.

